

A very special home owning opportunity for WEC International customers in the framework of the protocol signed between DenizBank and WEC International...!

Becoming a Homeowner is a Lot Easier now Thanks to DenizBank and WEC International Cooperation

Becoming the fastest growing bank in the housing loan sector by raising its housing loan volume by 35% in the first quarter of 2008, DenizBank has signed a protocol with WEC International which presents brand new housing loan opportunities.

In the framework of the protocol, DenizBank will offer "support loan" accompanied by the housing loan with an interest rate of 0% and a maturity of up to 24 months to its customers who want to become homeowners with the intermediation of WEC International.

DenizBank and WEC International signed a brand new agreement providing a very important advantage to those who want to buy a house. With the "support credit" to be granted to those who will use housing credit within the framework of the protocol of cooperation signed between two entities, those who purchase a house from WEC International will have the opportunity to feel relieved.

According to demand of a customer who uses housing loan, support credit will equal to 10% of the housing loan or have a cap of YTL 10.000. thanks to this opportunity to be offered with an interest rate of 0% and a maturity up to 24 months, new home owners will feel at ease in terms of moving expenses.

During his speech he delivered in the meeting held in Hyatt Regency Hotel on Thursday, August 28 for the signature ceremony of the protocol of cooperation, Arif İsfendiyaroğlu, DenizBank Retail Banking Group Executive Vice President said: "One of the priority quality criteria for us is to meet all needs and expectations of our customers in the best and the most efficient way. The concept of "personal mortgage" that we have developed is one of the outcomes of this result. With a hundred of different solutions that we offer to our customers considering that every person who wants to use a mortgage credit has different needs and expectations, we provide our customers with the opportunity to create their own mortgage credits.

On the other hand, we grant credit to approximately 150 housing projects throughout Turkey via protocols of cooperation that we sign with the leading companies of the construction sector. We want to improve our position in finance of housing by evolving our cooperation with eminent real estate agencies. Within this framework, we sign the protocol of cooperation with WEC International to facilitate the process to own a house."



Sabri Ateş, Chairman of Istanbul Chamber of Real Estate Commission Agents and Board of Directors of WEC International said: “We, as WEC International, cooperate for the first time with a bank in a joint working platform. We would like to thank our solution partner, DenizBank for the support they have extended and their contribution to create a special cooperation.”