

Net profit of Denizbank A.Ş. increased by 39% on a consolidated basis reaching \$ 78 million, as at third quarter of 2004 – 12 November 2004

Denizbank arranged an “Analyst Meeting” on November 11th, 2004 with the participation of Hakan Ateş, the President of Denizbank Financial Services (DFS) Group and General Manager of Denizbank, in order to review the third quarter financial results disclosed on November 8th, 2004. In the meeting, Denizbank’s third quarter financial results comparable with prior years have been evaluated and information about recent developments have been shared with the participants.

Denizbank’s net profit for the period increased by 39% on a consolidated basis reaching TL 117.3 trillion (\$78 million) as at 3Q 2004 compared to TL 84.5 trillion (\$56 million) as of 3Q 2003. Consolidated asset size grew by 24% compared to year-end 2003, reaching TL 7.6 quadrillion (\$ 5,067 million).

Denizbank is constantly increasing its market penetration with 13 subsidiaries, 190 branches, and subsidiaries in Austria and Moscow. Total deposits of Denizbank stood at TL 4.8 quadrillion (\$ 3,178 million), whereas total loan portfolio reached TL 5.5 quadrillion (\$ 3,671 million).

Focusing on operational efficiency and productivity, Denizbank’s total networth reached TL 843 trillion (\$ 563 million) with an CAR of 18.8%. The ROE increased to 25% from the 3Q 2003 level of 22%.

Since its establishment, keeping the operational expenses at a minimum level has been an important element of Denizbank’s corporate culture. This strategy has been carried on successfully in the third quarter of 2004 with a Cost / Income ratio of 50.5%.

Hakan Ateş stressed on the fact that, the share of Retail, credit card and SME lending in total loan portfolio reached 22% as at 3Q 2004. Besides the growth in retail banking and credit card market, especially SME banking and agriculture lending are growing with a significant pace. Ateş also emphasised that, Denizbank expanded the scope of services and products by creating niche markets.

Following a disciplined and conservative lending policy, Denizbank maintained its strong loan portfolio, proven by its NPL/Total Loans ratio of 1.6%, well below the sector average.