

H1 2024 Results Presentation

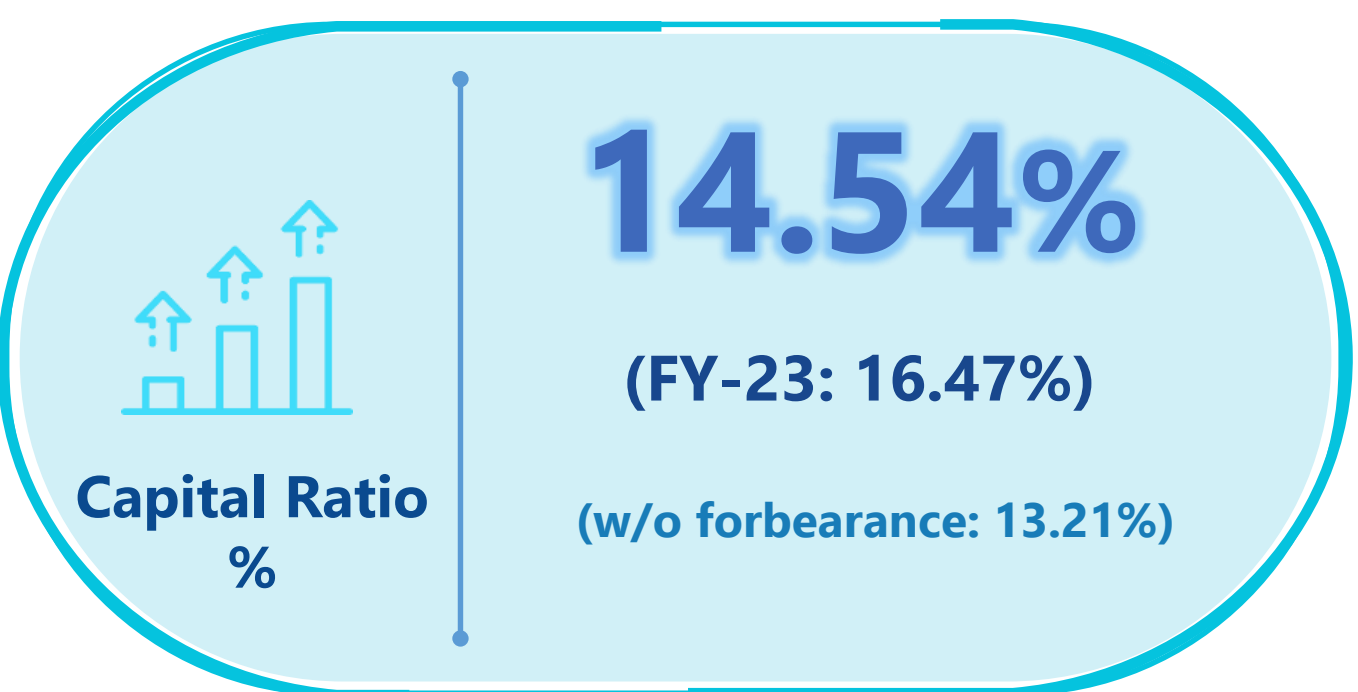
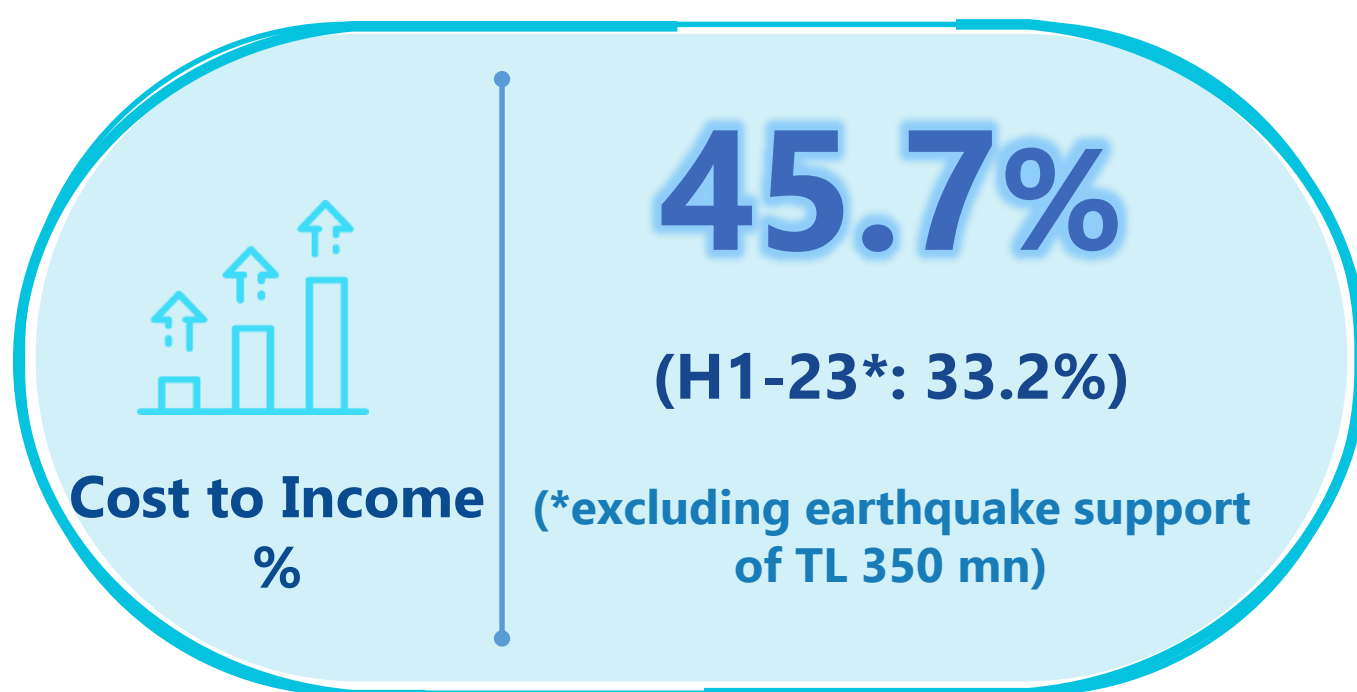
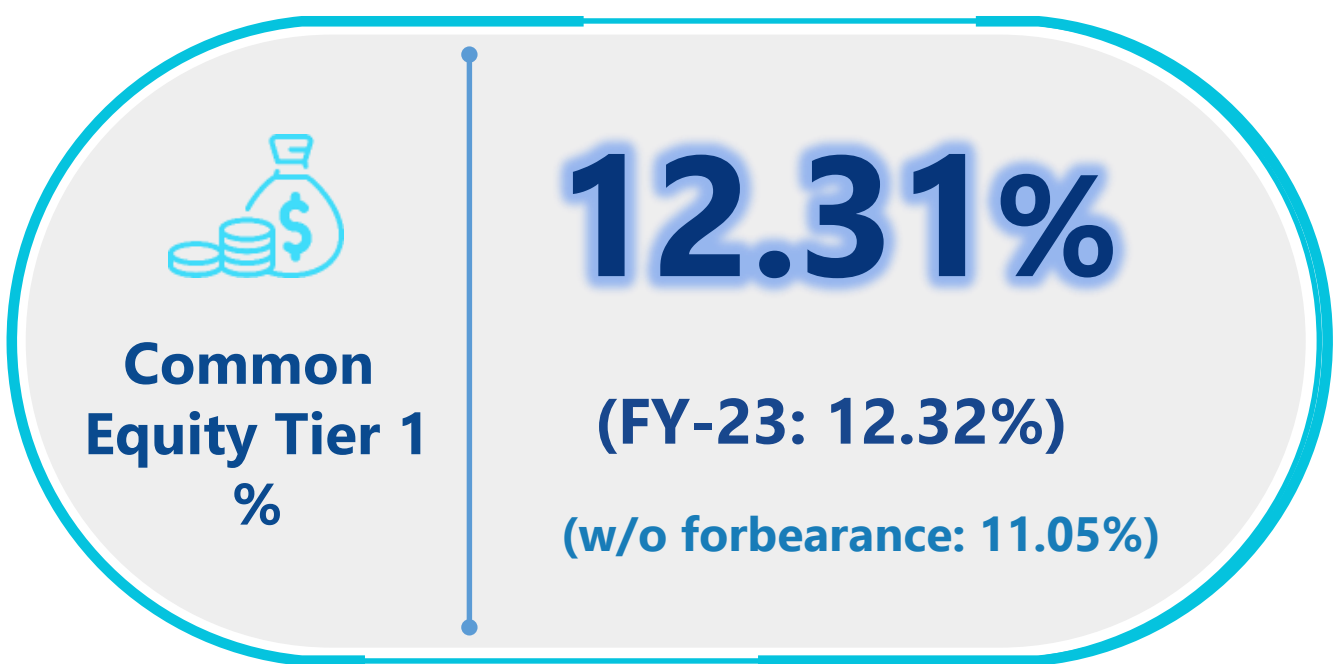
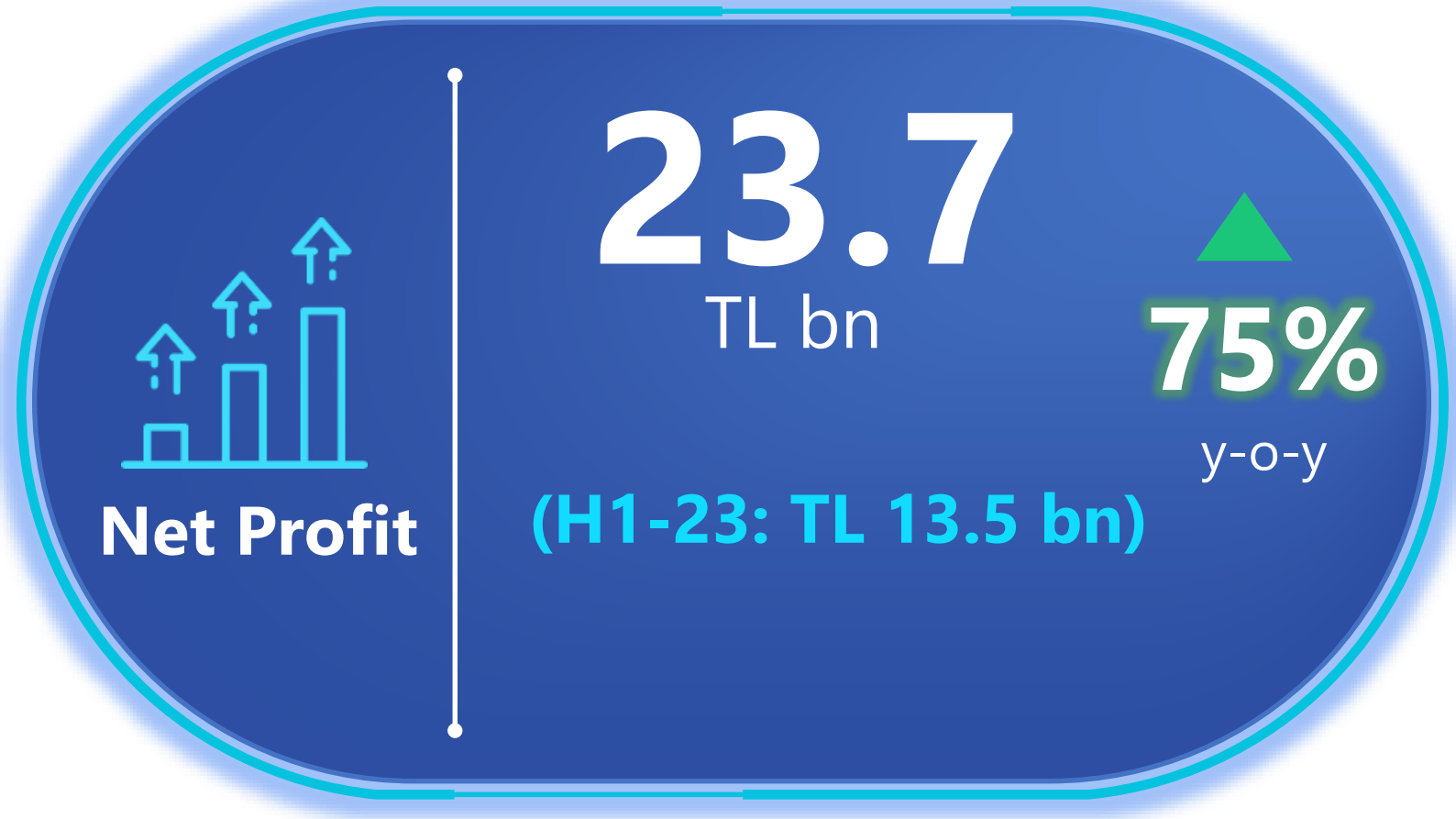
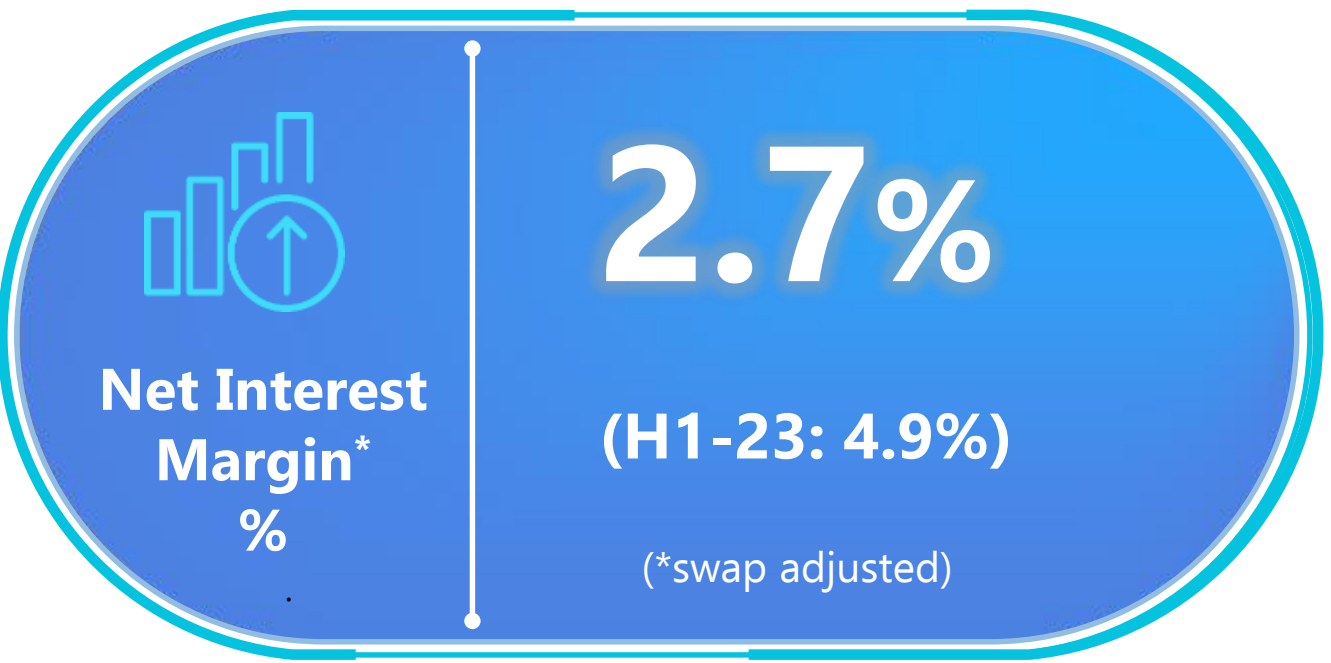
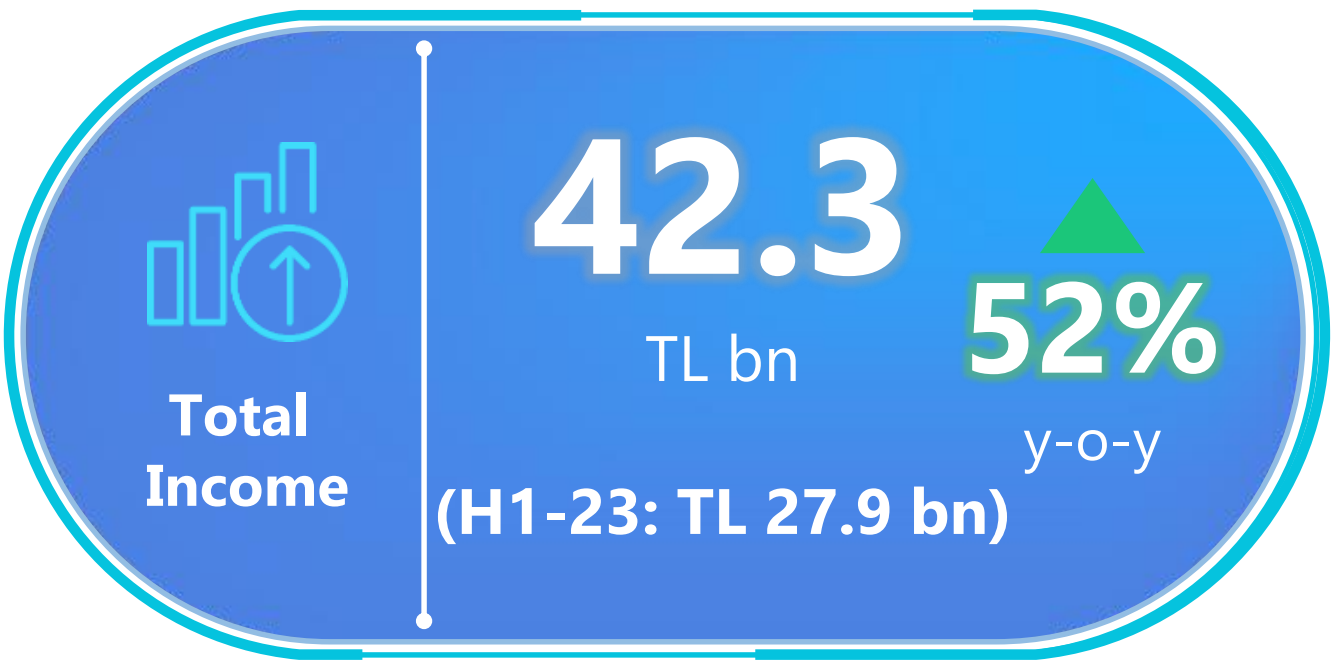
22 July 2024

Contents

1. Macroeconomic Outlook & Banking Sector
2. Financial Performance
3. Appendix

Results highlights

The Bank delivered a strong result with significant non risk income and effective collection performance in an environment where NIM was under pressure due to regulatory factors

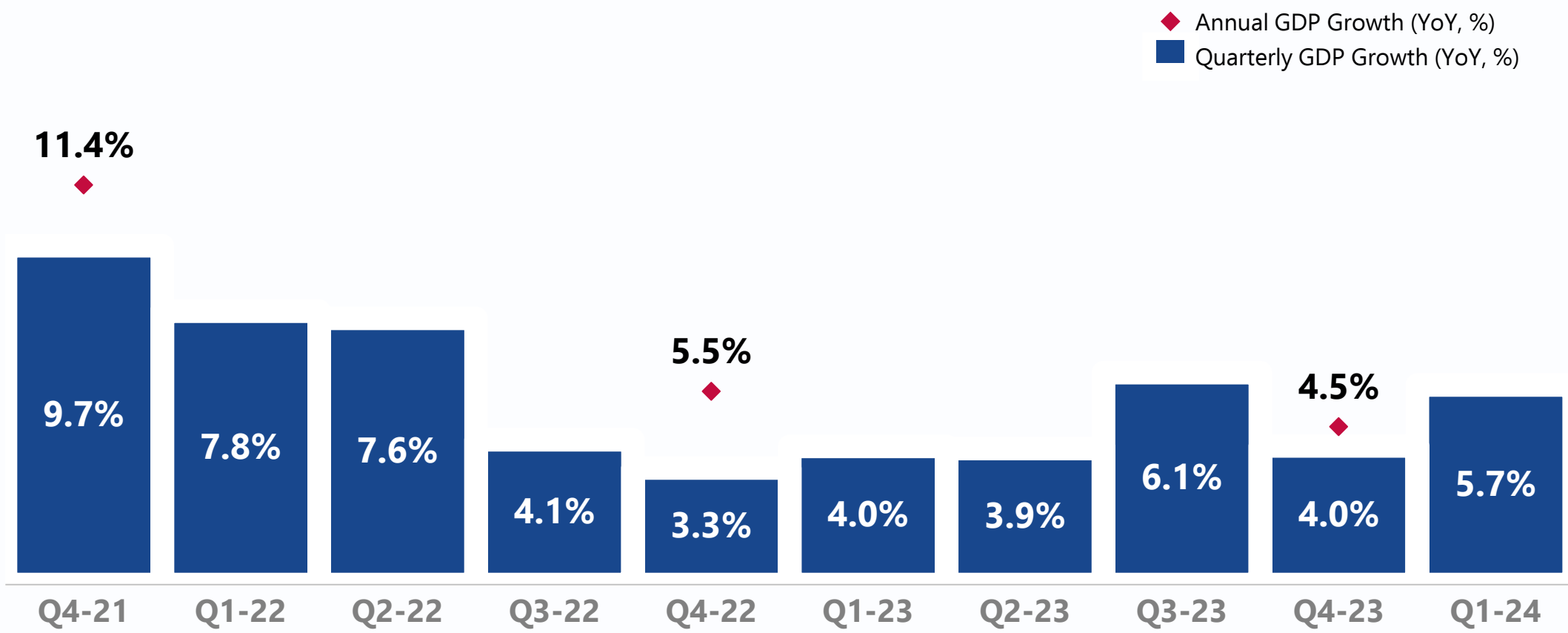


1

Macroeconomic Outlook & Banking Sector

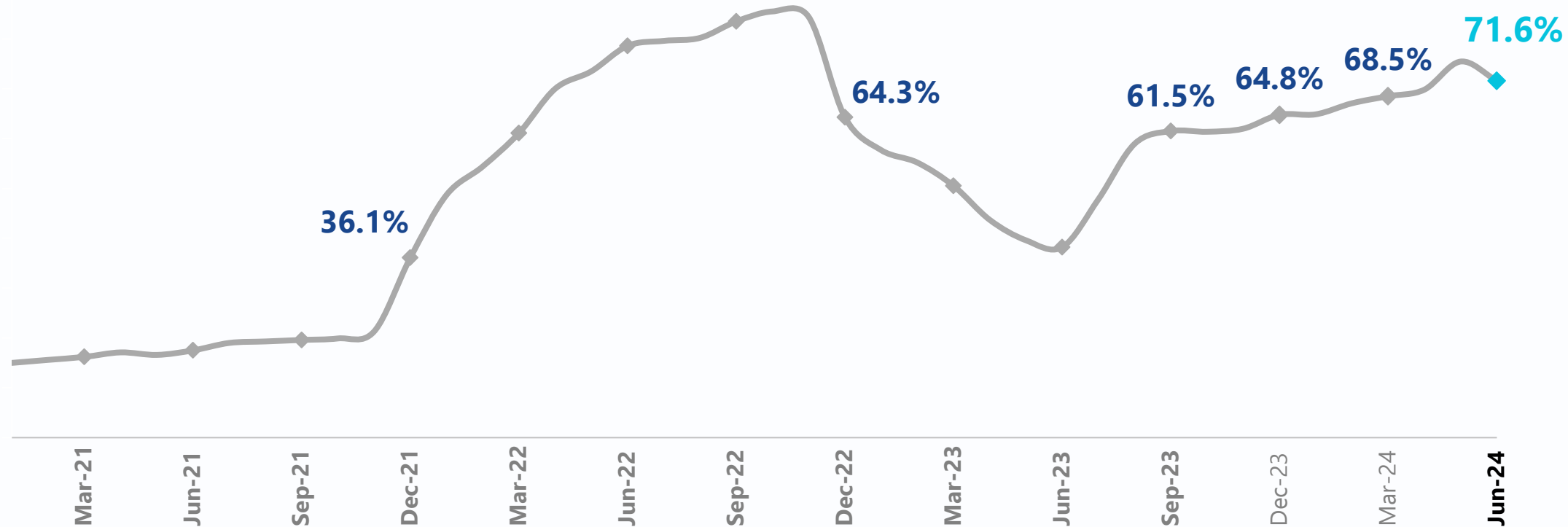
Balanced growth, downward trend in inflation and moderation in external deficit

Economic Activity

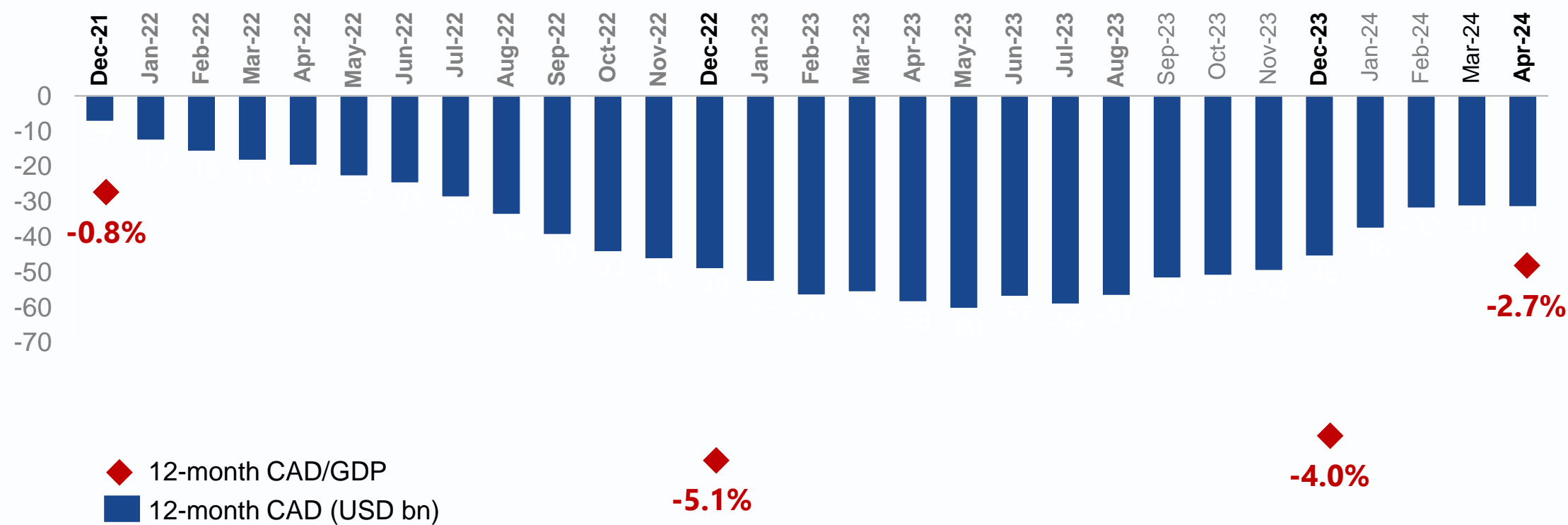


- Balanced growth with gradual moderation in domestic demand along with tighter monetary policy
- Increased inflation before the downward trend in H2-24
- Moderating domestic demand and decreasing gold imports to narrow current account deficit, better financing conditions
- Fiscal consolidation targets excluding disaster spending

Inflation (CPI, YoY change)

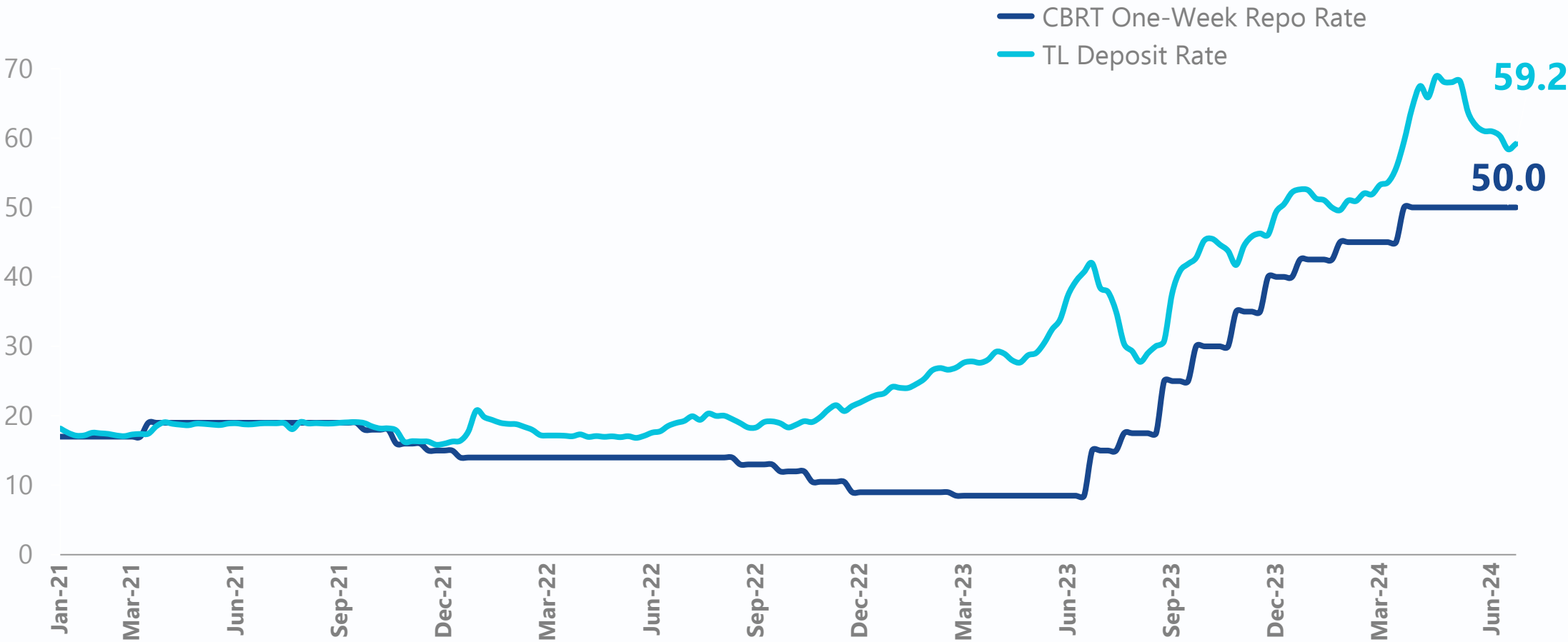


Current Account Deficit



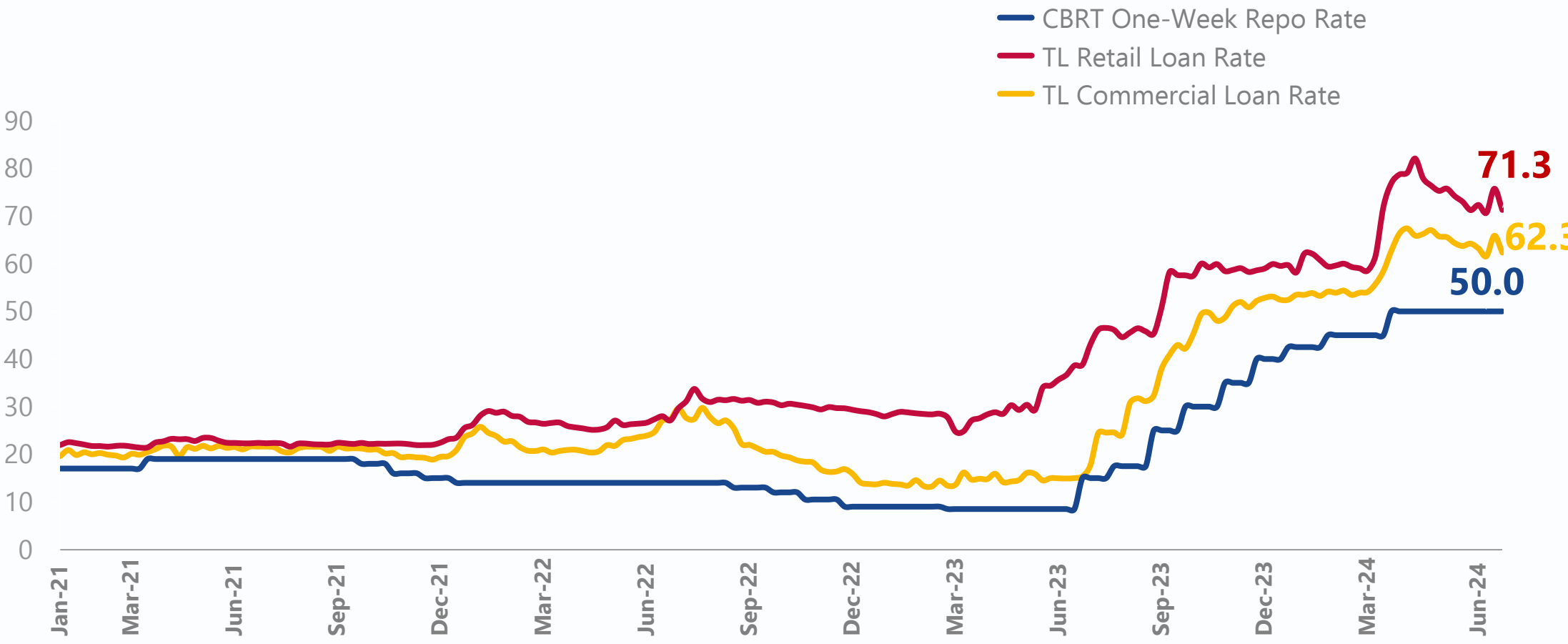
Higher interest rates, slower credit growth

TL Deposit Rate (%)

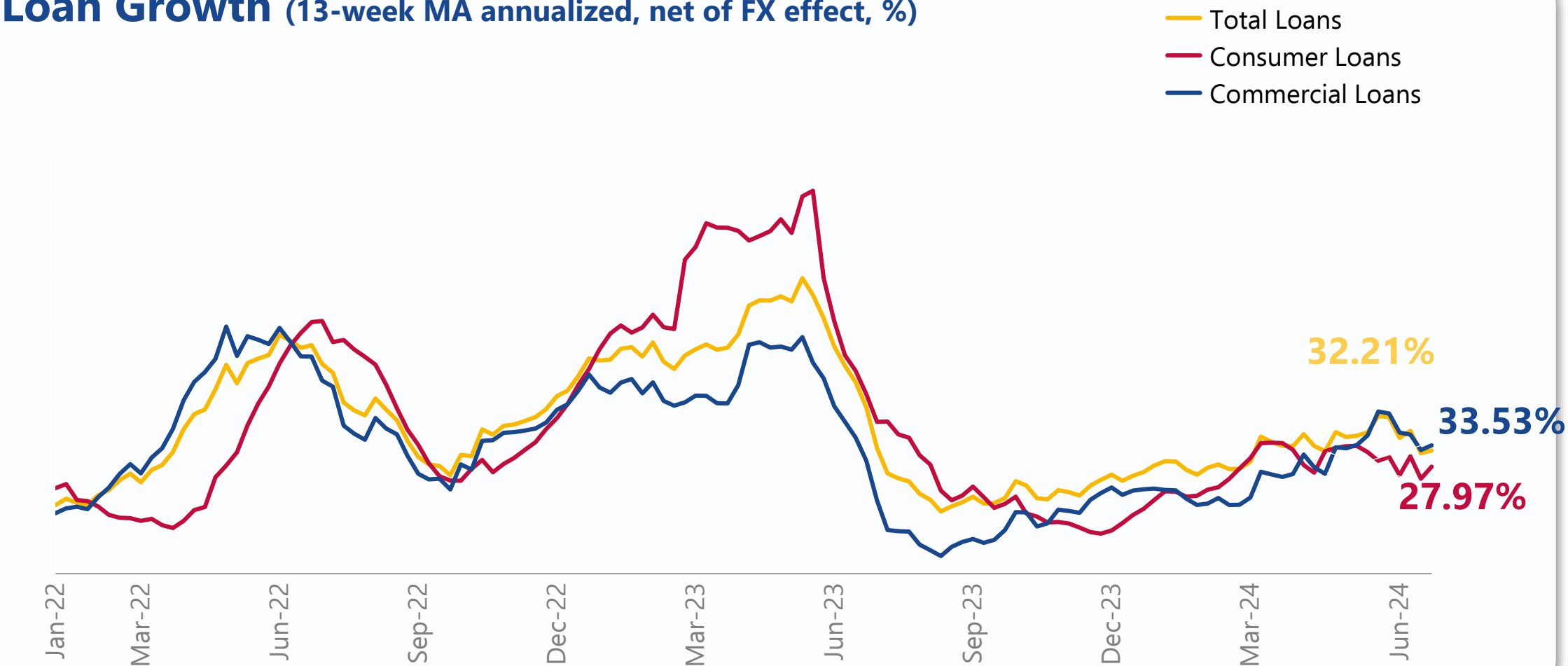


- Monetary tightening and simplification of regulations
- Higher deposit and loan rates, slower credit growth
- Gradual unwinding of FX-protected deposits
- Selective credit policies to rebalance growth composition

TL Loan Rates (%)



Loan Growth (13-week MA annualized, net of FX effect, %)

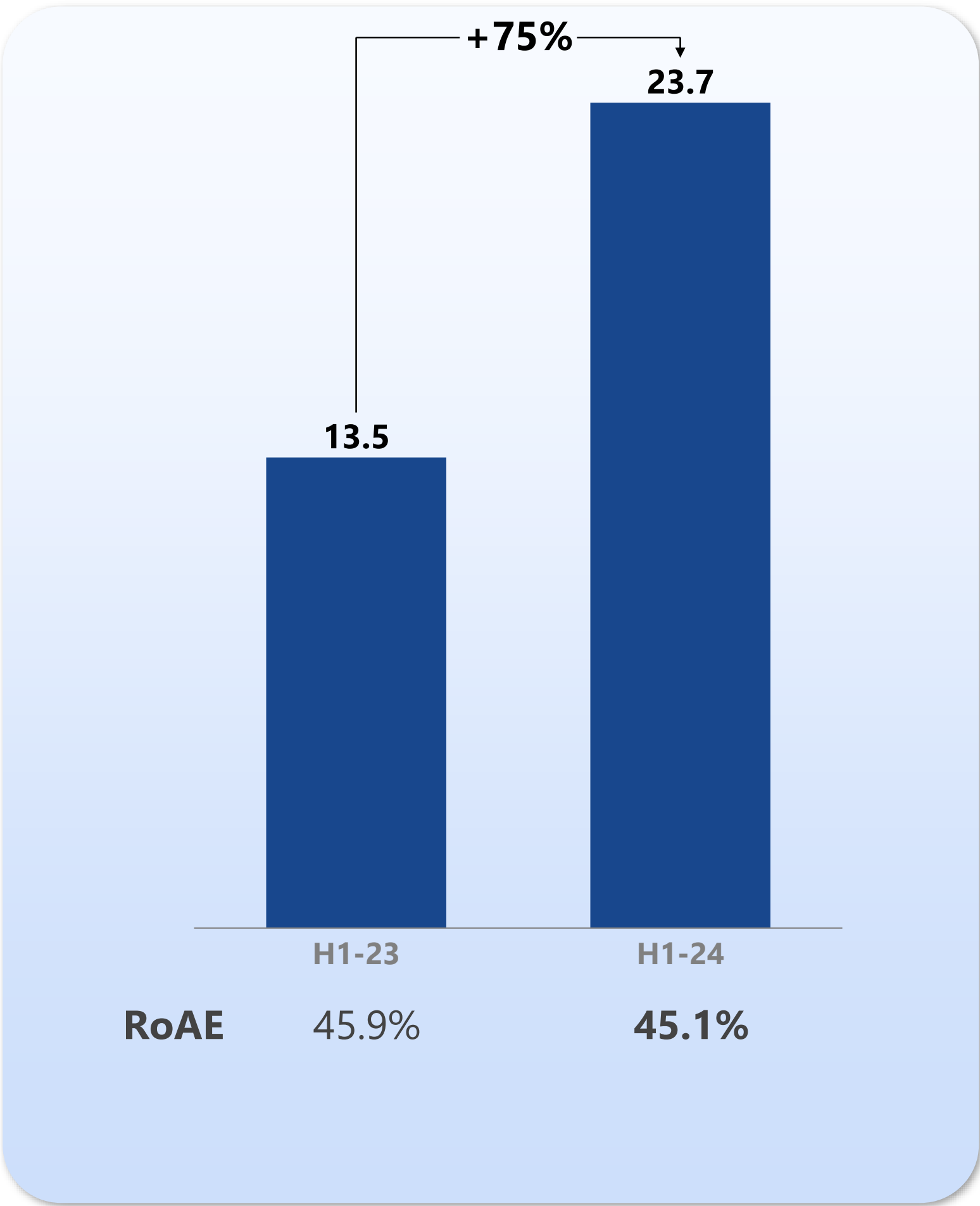
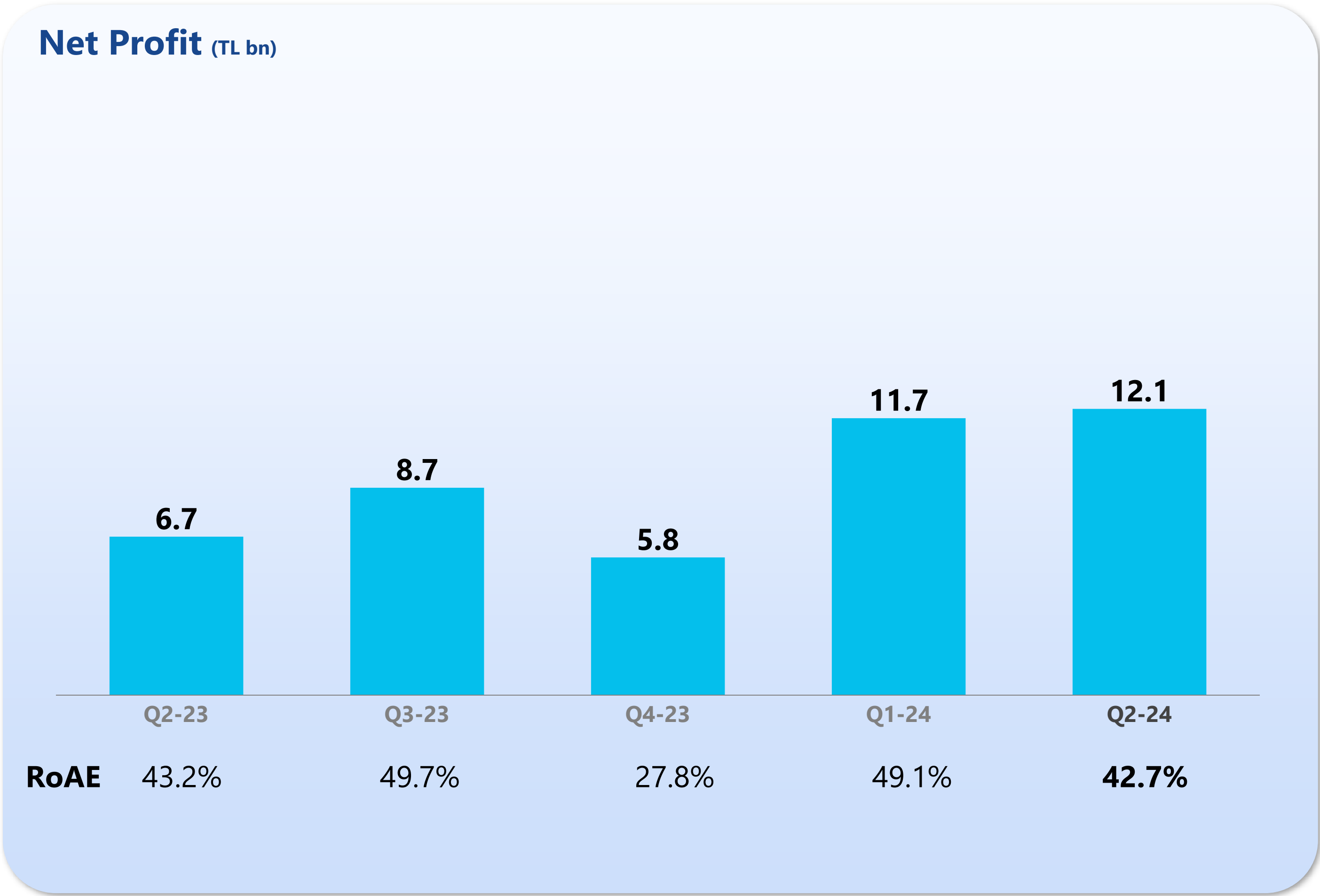


2

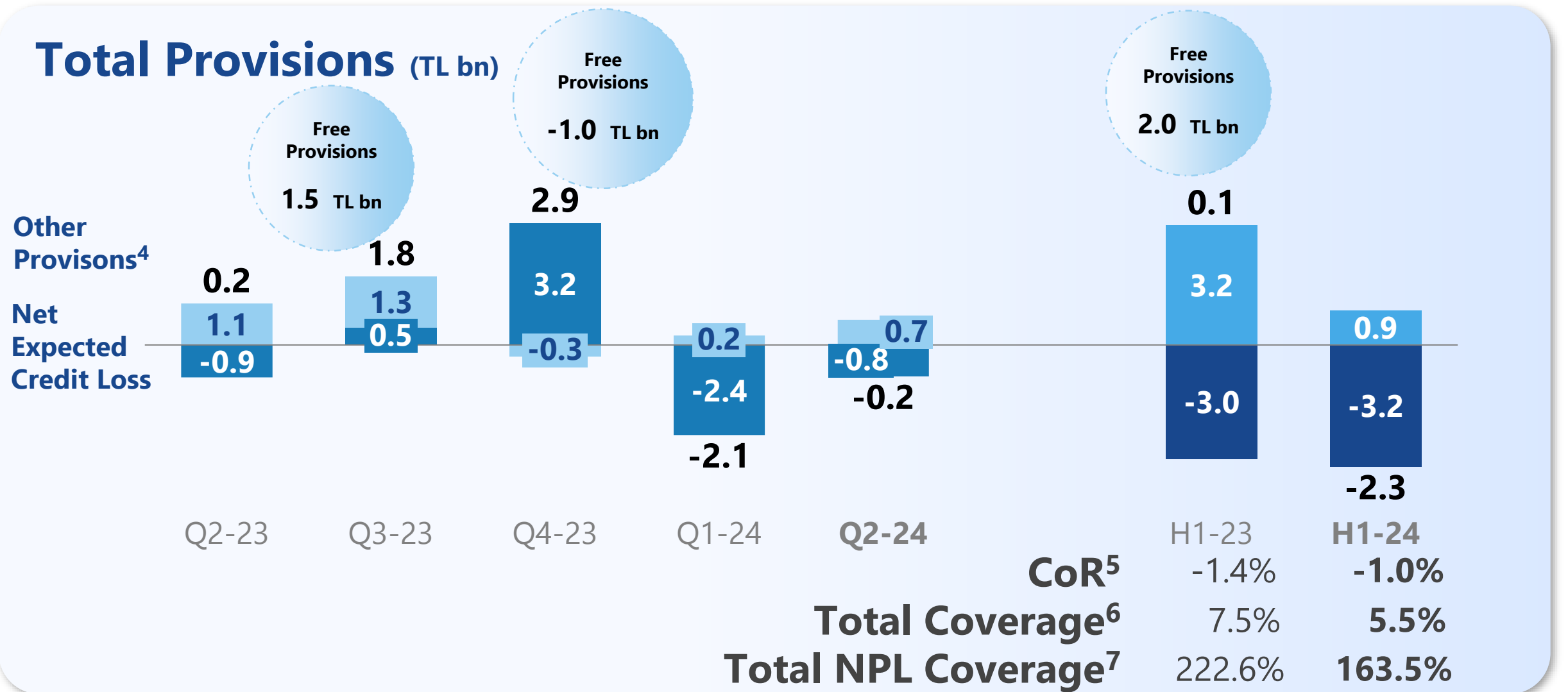
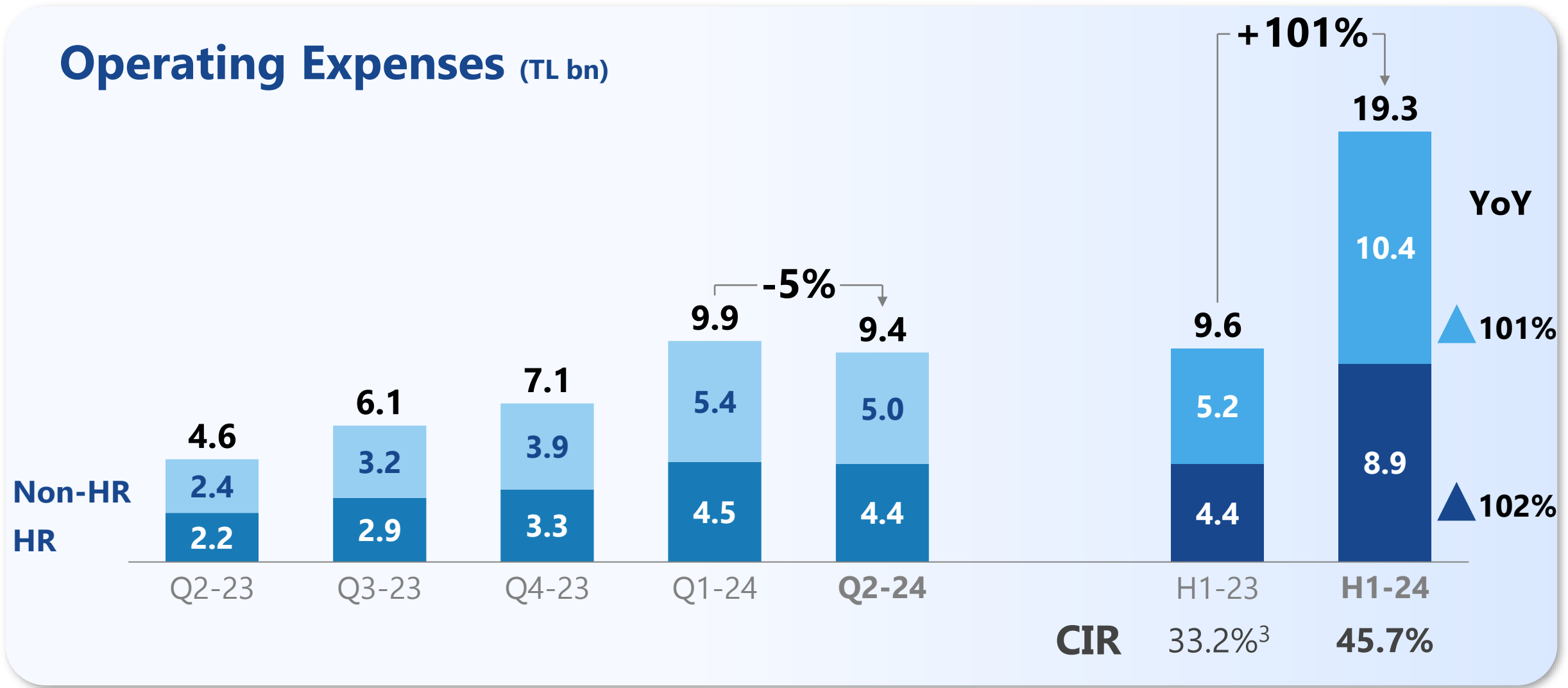
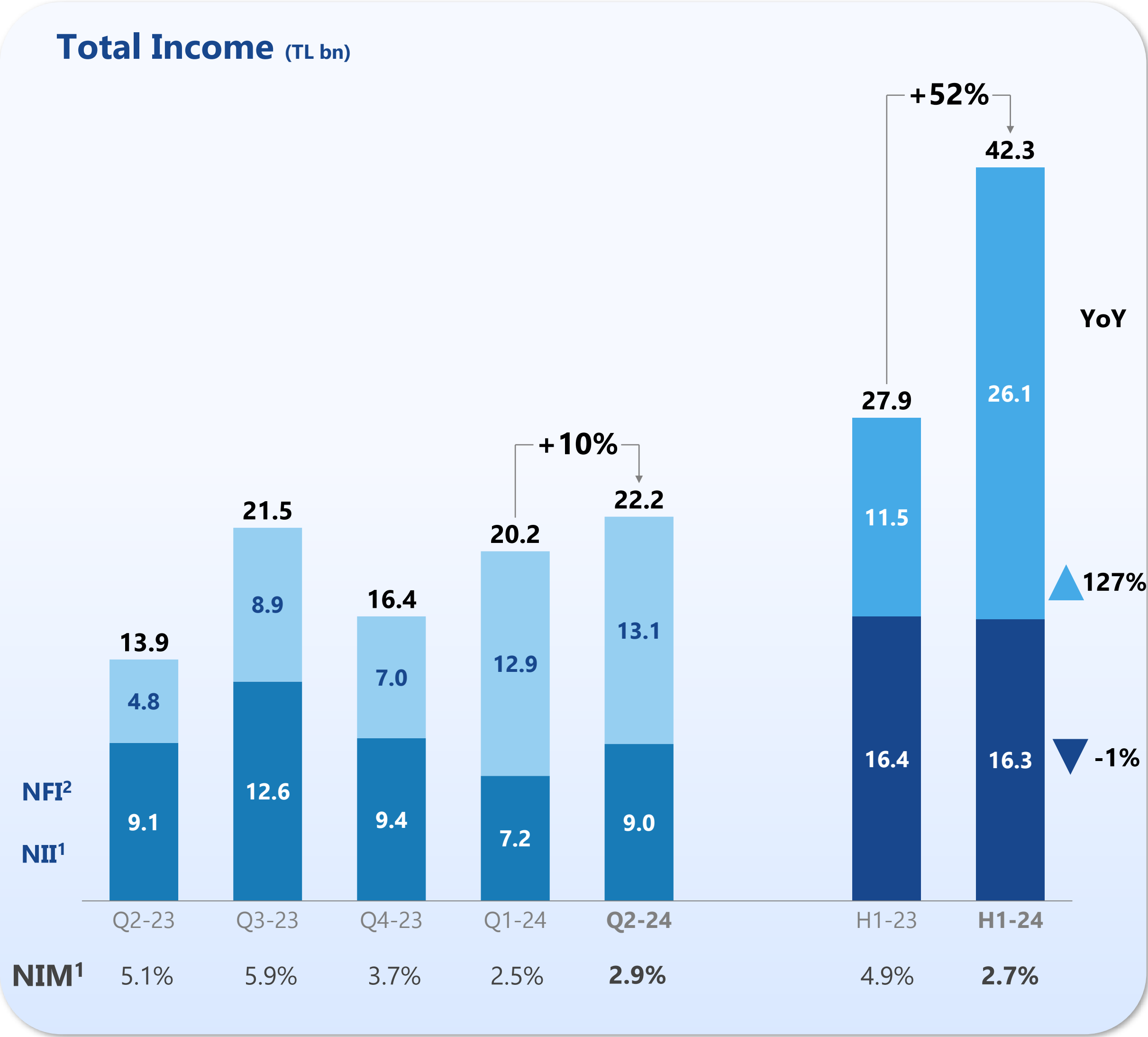
Financial Performance

Solid profitability with significant increases of non risk income with tripled commissions and collection performance

- Net profit increased by 75% as a result of 52% growth in total income and strong collections performance



NIM under severe pressure resulting from high funding costs and slow asset repricing due to regulatory factors. Strong non-funded income positively contributed to revenues



¹ Swap adjusted ² Non-Funded Income: Includes net fees and commissions income, trading and FX gains/losses, other income, and excludes swap costs
³ Excludes earthquake support ⁴ Includes free provisions for, H1-23, Q3-23 and Q4-23 ⁵ Net expected credit loss / Avg. Total Loans ⁶ Provisions for expected credit loss incl. non-cash provisions / Total loans incl. leasing and factoring receivables ⁷ Provisions for expected credit loss incl. non-cash provisions / NPL

75% increase in net profit as a result of maintaining strong fees and commissions income and effective collection performance with challenging market conditions for NIMs

Income Statement (All figures are in TL bn)	H1-24	H1-23	Better / (Worse)
Net interest income ¹	16.3	16.4	(1%)
Non-funded income	26.1	11.5	127%
Total income	42.3	27.9	52%
Operating expenses	-19.3	-9.6	(101%)
Pre-provision operating profit	23.0	18.3	26%
Total provisions	2.3	-0.1	n.a.
Operating profit	25.3	18.1	39%
Taxation charge	(1.6)	(4.6)	66%
Net profit²	23.7	13.5	75%
Cost: income ratio ³	45.7%	33.2%	+12.5 pp
Net interest margin ¹	2.7%	4.9%	-2.2 pp
Balance Sheet (All figures are in TL bn)	Jun-24	Dec-23	Better / (Worse)
Total Assets	1,415.8	1,172.9	21%
Gross Loans ⁴	735.3	608.2	21%
Deposits	855.9	737.9	16%
CET-1 (%)	12.31%	12.32%	-0.01 pp
LDR (%) ⁵	81.7%	77.3%	+4.5 pp
NPL ratio (%)	3.4%	4.0%	-0.7 pp

¹ Swap adjusted ²H1-23 Includes TL 41 mn profit from discontinued operations related to liquidation of Eurodeniz

³ H1-23 ratios is adjusted; excludes earthquake support ⁴ Includes leasing and factoring receivables

⁵ Loan to Deposit Ratio ⁶ According to the Bank's own segmentation of gross loans

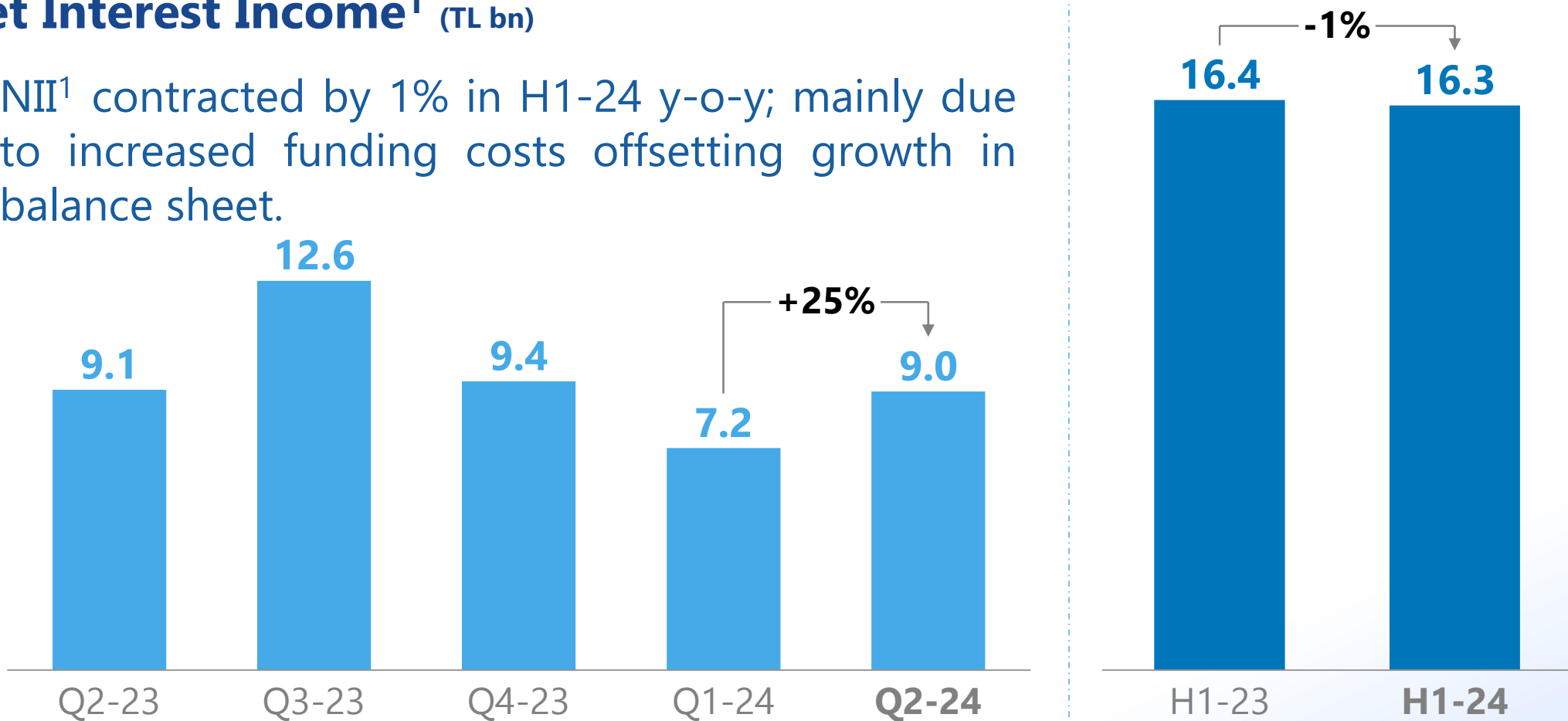
Key Highlights

- H1-24 net profit increased by **75%**, mainly due to non risk income with higher commissions and collection performance.
- NIM¹ narrowed by 218 bps with accelerated increase of TL funding offsetting the significant contribution of growth in loans in strategic and profitable segments.
 - 30%** y-t-d rise in SME loans⁶
 - 94%** y-t-d increase in agri loans⁶
 - 26%** y-t-d growth in consumer loans⁶
- Net fees and commissions **tripled** as a result of solid contribution of payment systems with higher turnover and increased interchange fees due to the higher interest rates, bankassurance, brokerage and fund management fees.
- C/I ratio³ is **45.7%** as a result of operating in an inflationary environment and caps and limits on growth and pricing stressing the NII.
- CoR realized at **-1.0%** due to strong collection performance.
 - Strategically managed loan growth, successful recovery amounts improved NPL ratio at **3.4%** with 66 bps y-t-d decrease.
 - A strong level of Total NPL Coverage standing at **163.5%**.
- LDR increased to **81.7%**, 445 bps increase y-t-d with active balance sheet actions to manage the NIM under pressure with growth limits in loans and conversion targets in deposits resulting in higher customer rates.
- CAR at **14.54%**, CET-1 at **12.31%** and LCR at **208.1%**, demonstrating solid solvency and healthy liquidity levels.

NIM decreased to ~2.7% level with high funding costs and slow asset reprising due to regulatory actions to stabilize the inflation

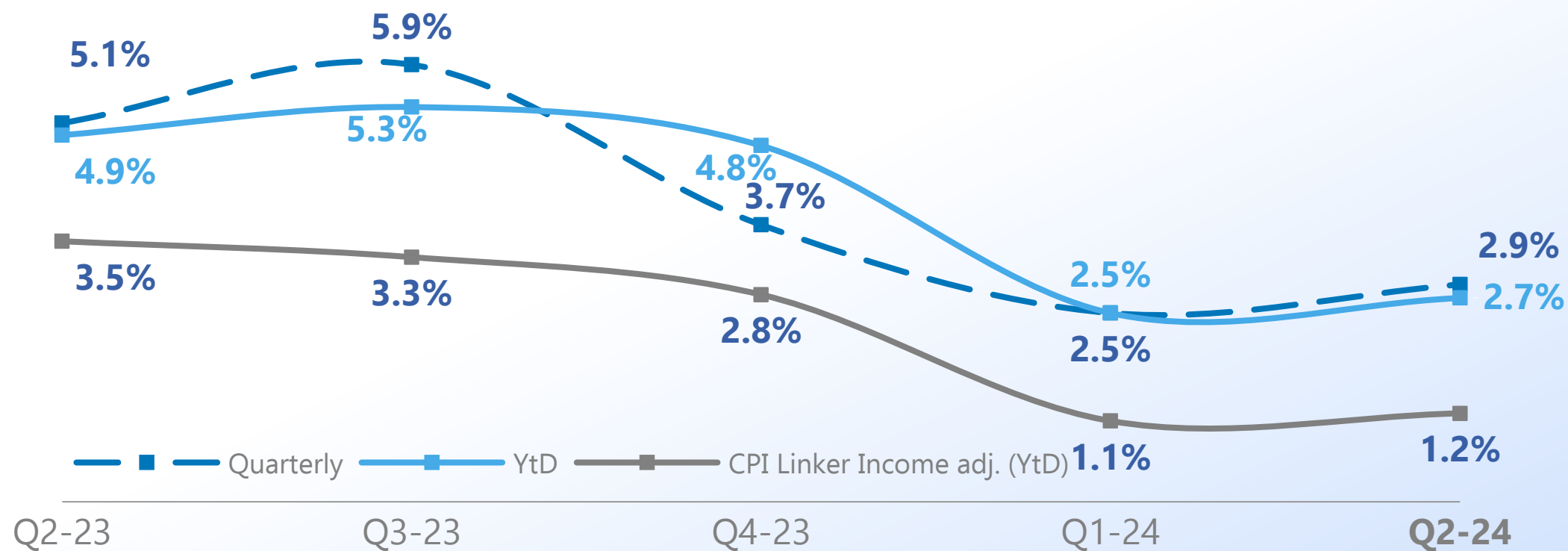
Net Interest Income¹ (TL bn)

- NII¹ contracted by 1% in H1-24 y-o-y; mainly due to increased funding costs offsetting growth in balance sheet.

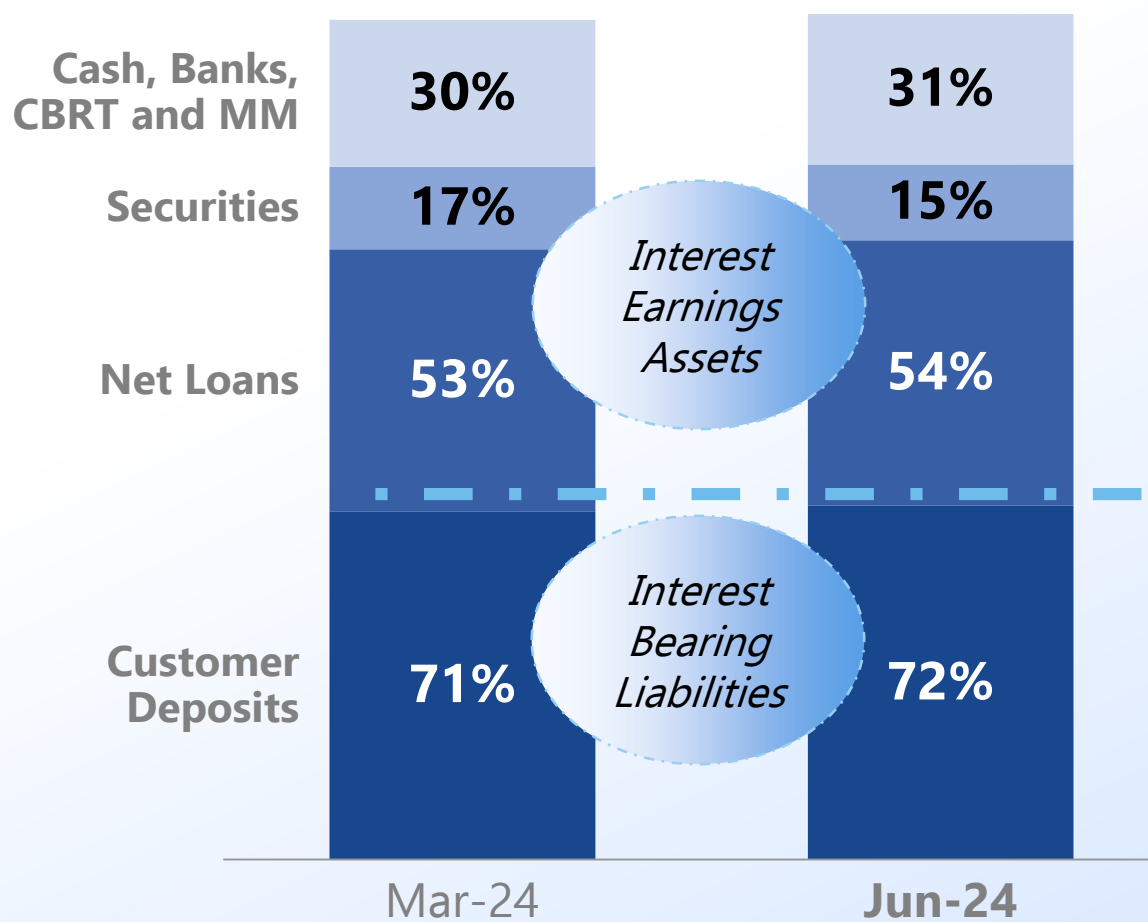


Net Interest Margin¹ (%)

➤ H1-24 NIM¹ realized at 2.7%.



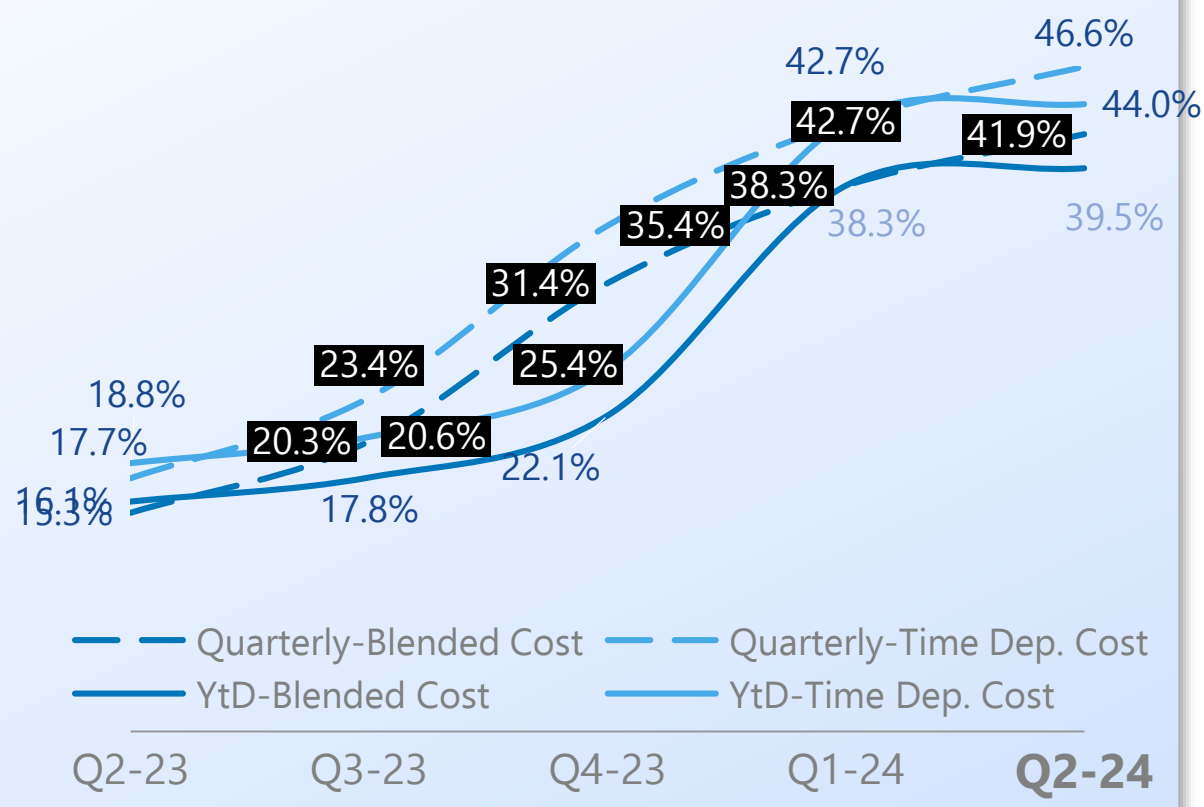
Sum of liquid assets (cash, banks, CBRT and money market placements) and securities share in total assets is parallel to year end with 46%, and loans consist 54% of total assets.



TL Loan Yields² (%)

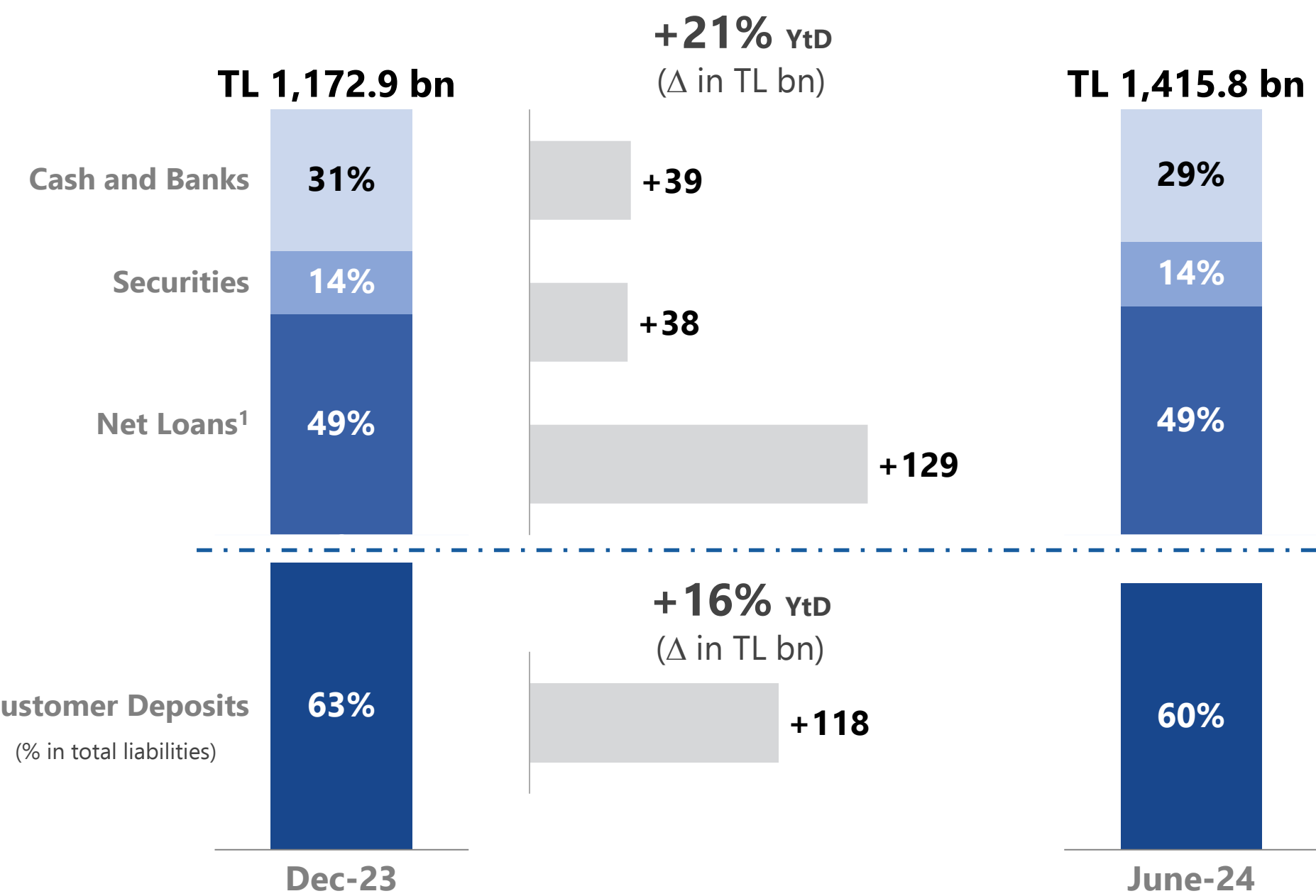


Cost³ of TL Customer Deposits (%)



¹ Swap adjusted ² Consolidated – Calculated with TL Performing Loans
³ Reflects MIS adjusted solo rates for Q2, Q3 and Q4 23, Q1 and Q2 24

Assets growth continued through the expansion of loans and securities portfolios



- Total assets grew by **21% (+243 bn TL)**, led by selected TL loans growth, strategic positioning in securities and liquidity.
- Net loans increased by **23% (+129 bn TL)**, mainly driven by the expansion in TL SME, agri and consumer loans
- Customer deposits surged by **16% (+118 bn TL)**, mainly by TL time deposits meeting the targets on deposit products and canalizing the customers to standard TL deposits.

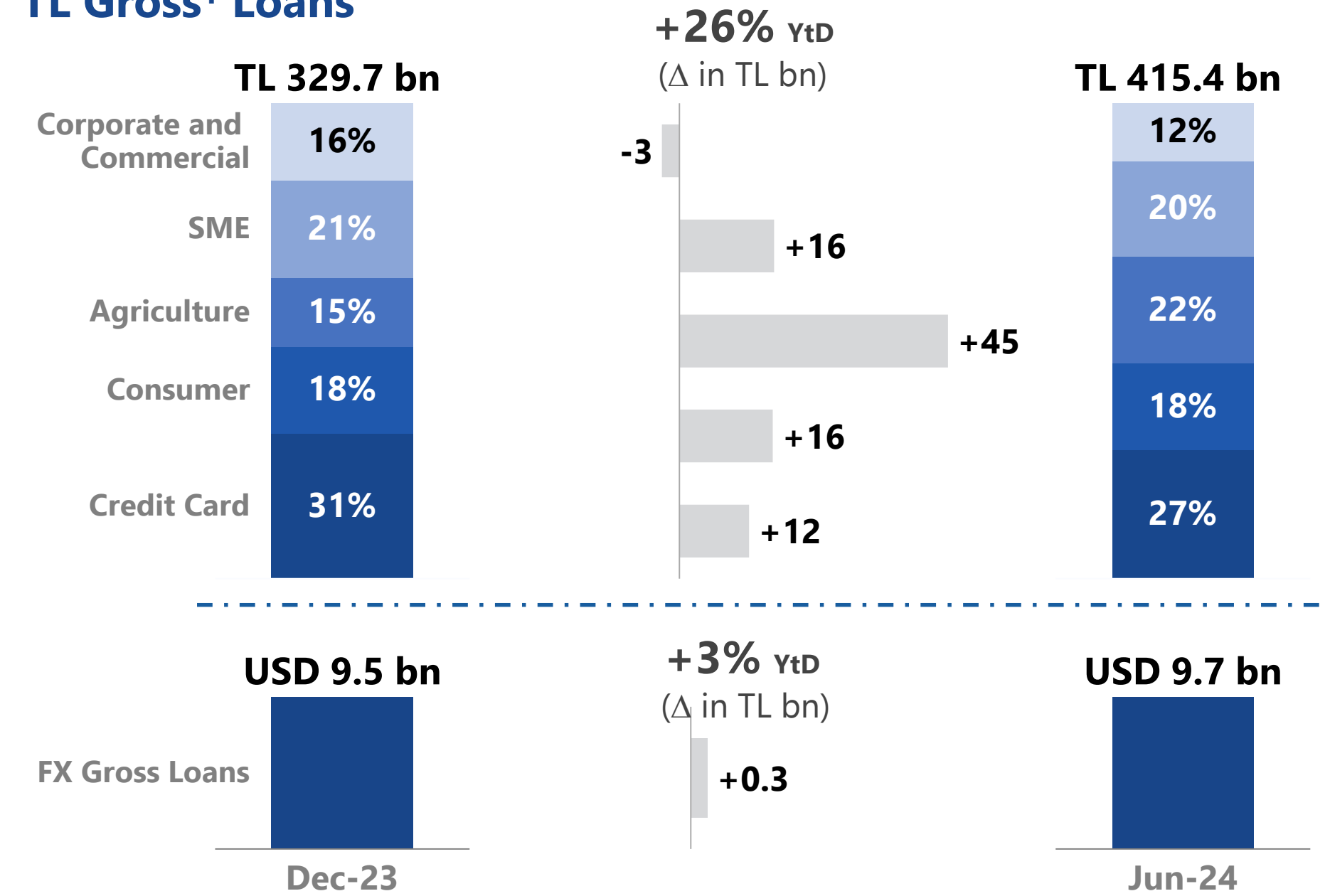
¹ Includes leasing and factoring receivables

<i>in TL bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
Assets	1,415.8	+61	+21	877.7	993.6	1,172.9	1,299.7	1,415.8
Net Loans ¹	699.3	+50	+23	465.6	493.9	570.0	639.3	699.3
Securities	199.7	+71	+23	117.1	130.7	162.2	201.9	199.7
Customer Deposits	855.9	+50	+16	570.0	644.4	737.9	783.8	855.9
Equity	126.2	+96	+40	64.4	75.1	90.4	100.3	126.2
Risk Weighted Assets (RWAs)	1,019.9	+79	+42	570.0	610.4	716.5	901.0	1,019.9

%	Jun-24	YoY (bps)	YtD (bps)	Quarterly trend (last 5 quarters)				
CET1	12.31%	+115	-1	11.17%	11.95%	12.32%	11.13%	12.31%
CAR	14.54%	-124	-193	15.78%	16.54%	16.47%	14.66%	14.54%

TL gross¹ loans growth led by SME loans, agri and consumer loans performances

TL Gross¹ Loans



- TL gross¹ loans increased by **26% (+86 bn TL)**, mainly driven by the expansion in credit card loans, SME loans and consumer loans.
- FX gross¹ loans increased by **3% (USD +0.3 bn)**, driven by commercial loans.

¹ Gross loans Include leasing and factoring receivables and given according to the Bank's own segmentation, FX indexed loans are included in FX loans
SME Banking scale: Annual turnover below TL 250 mn (TL 125 -250 mn common with Commercial Banking). Commercial Banking scale: Annual turnover between TL125-250 mn.and Corporate Banking scale: Annual turnover above TL 250 mn. Credit Card Loans include commercial cards

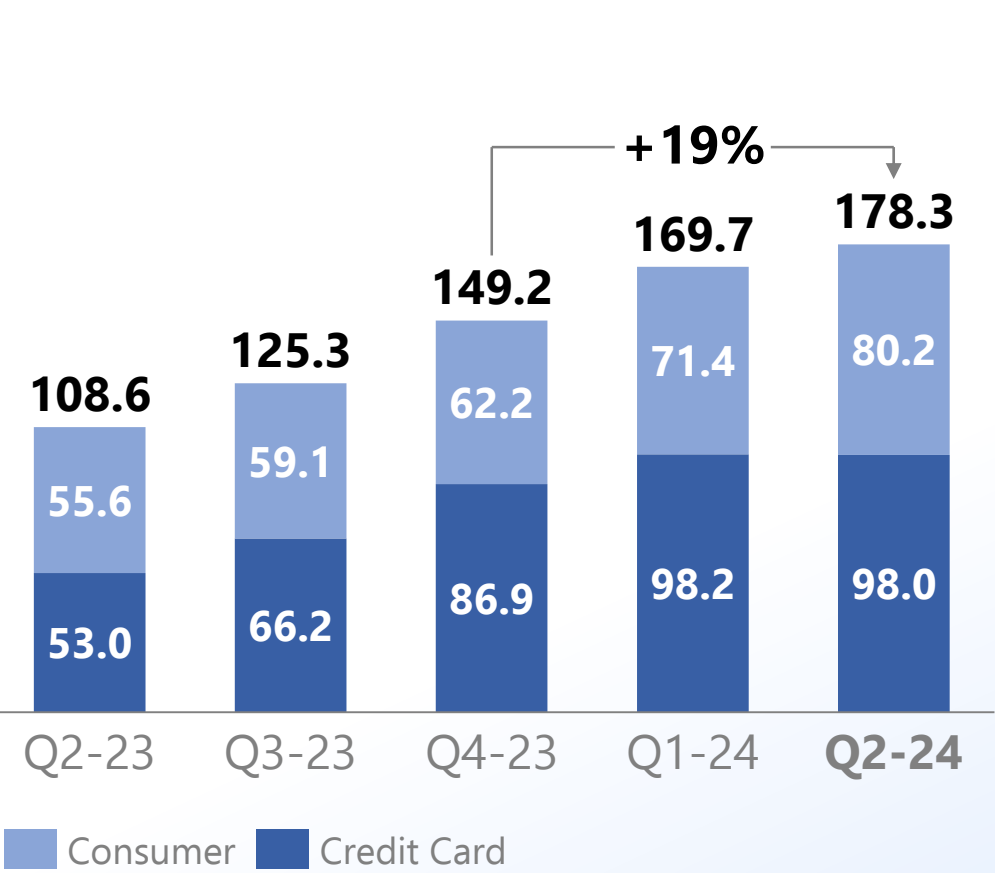
<i>in TL bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
Gross Loans ¹	735.3	+47	+21	498.9	528.3	608.2	676.2	735.3
TL Gross Loans	415.4	+60	+26	259.8	278.1	329.7	376.0	415.4
Corporate and Commercial	50.4	+31	-6	38.3	37.7	53.3	50.8	50.4
SME	83.7	+45	+24	57.5	60.6	67.7	81.3	83.7
Agriculture	93.1	+100	+95	46.7	45.9	47.9	63.8	93.1
Consumer	75.9	+49	+26	51.1	55.4	60.2	67.9	75.9
Credit Card	112.3	+70	+12	66.2	78.6	100.6	112.3	112.3
<i>in USD bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
FX Gross Loans	9.7	+5.2	+3.0	9.3	9.1	9.5	9.3	9.7

TL Performing Loans

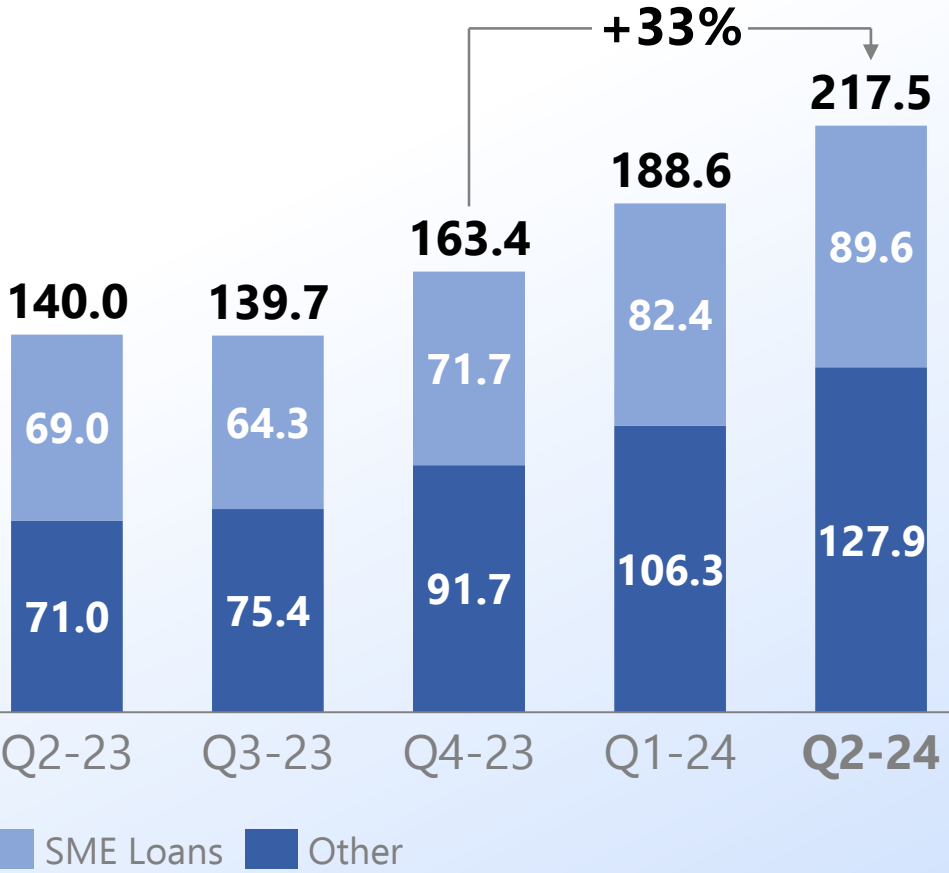
Highlights

- Total loans¹ increased by **22% y-t-d**, mainly contributed by credit card loans, business loans and SME loans' expansion.
- TL loans growth of **27% y-t-d** was largely driven by agri loans, SME² loans and consumer loans growth.
- TL retail loans were recorded **20% y-t-d** growths owing to outstanding performance of consumer loans of **29%**.
- TL business loans surged by **33% y-t-d** mainly driven by agri and SME² loans and the share in total to 55%.

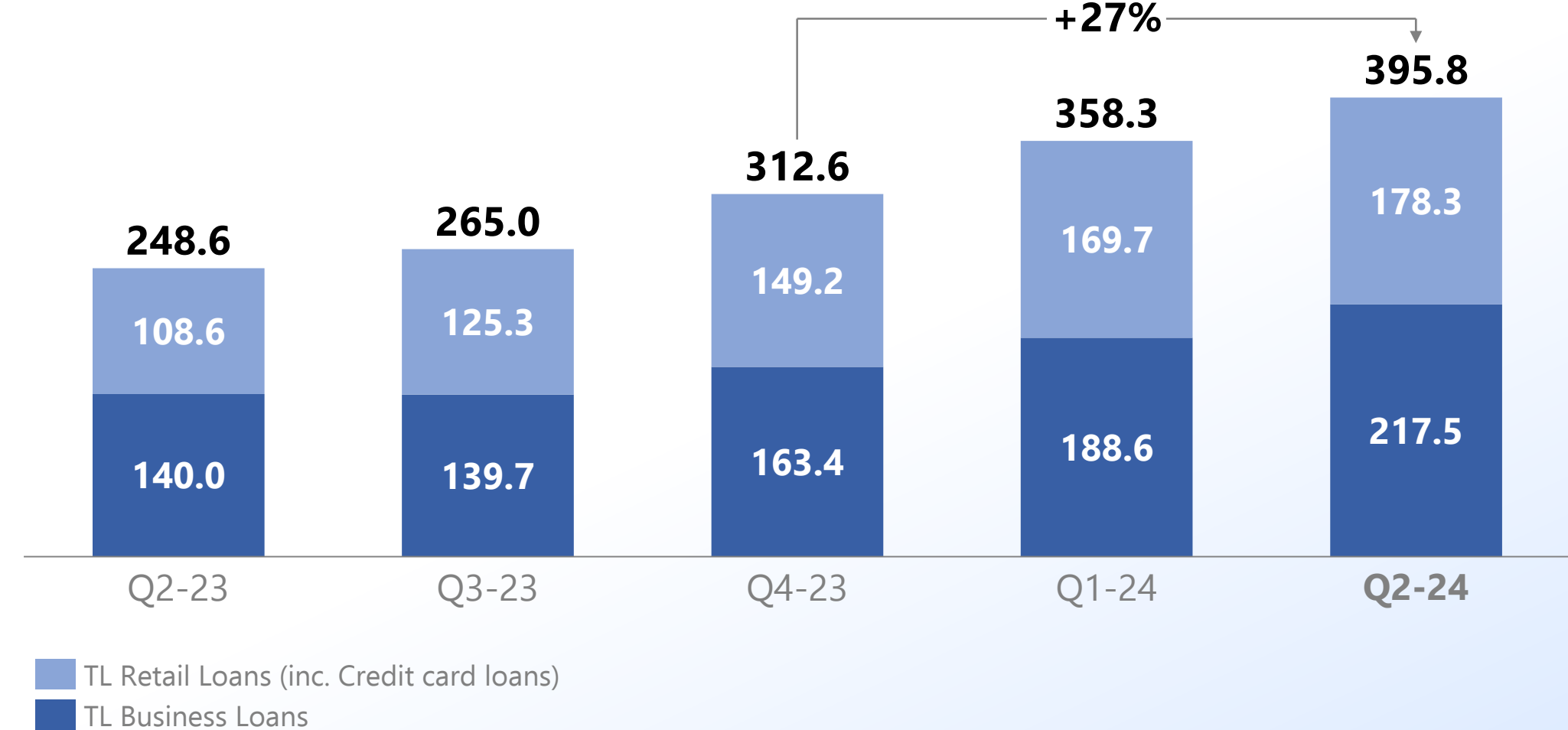
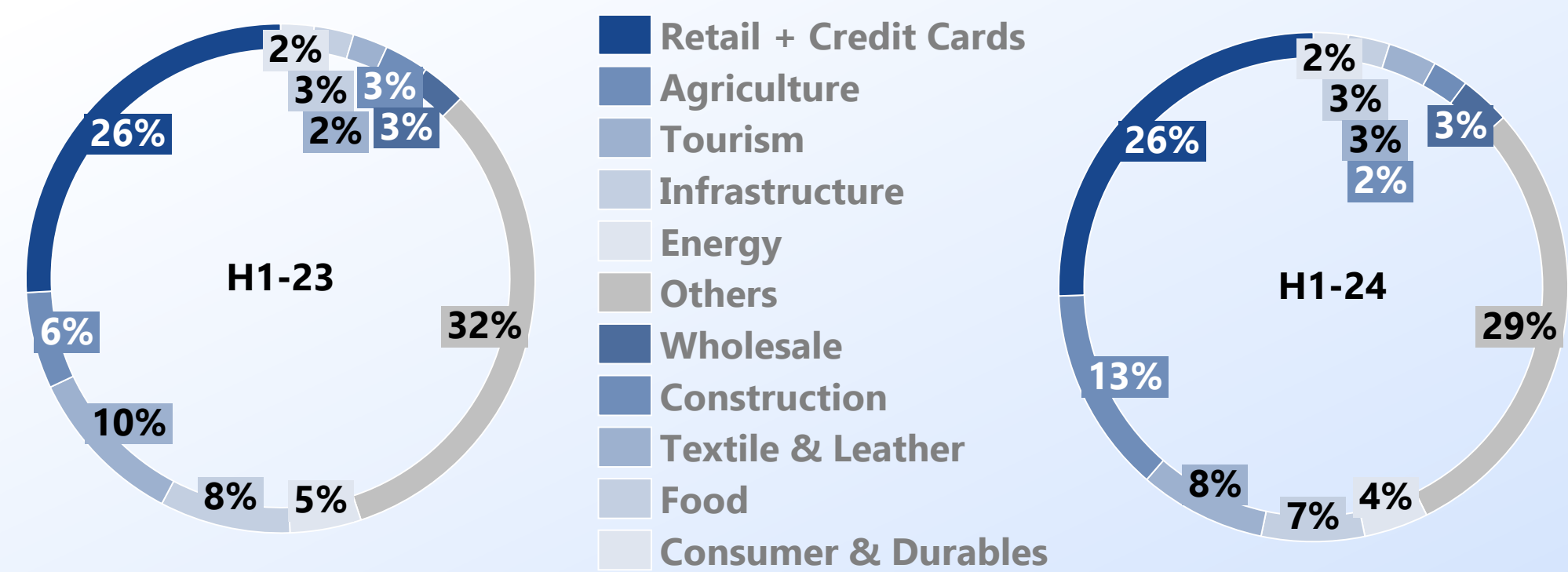
TL Retail Loans² (TL bn)



TL Business Loans² (TL bn)



Total Loans¹ by Sector



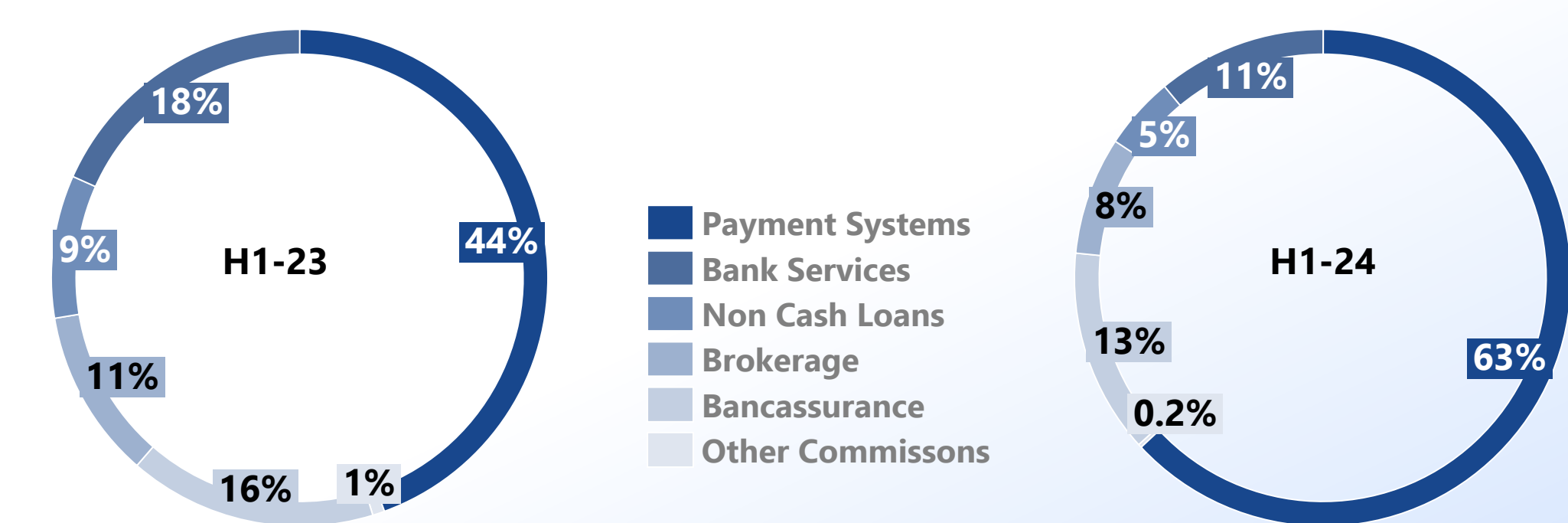
¹ Performing TL and FX cash loans ² Retail Loans: Consumer + Credit Card Loans (only individuals) Business Loans: SME (according to BRSA definition) + Corporate and Commercial + Agriculture Loans

Net Fees and Commissions

Highlights

- Net fees and commissions grew by **199%** in H1-24, mainly due to improved payment systems, bankassurance and brokerage commissions with 324%, 147% and 108% increases, respectively.
- Net commissions constituted **36% of total income** (H1-23: 18%), while covering **78% of operating expenses** (H1-23: 53%).

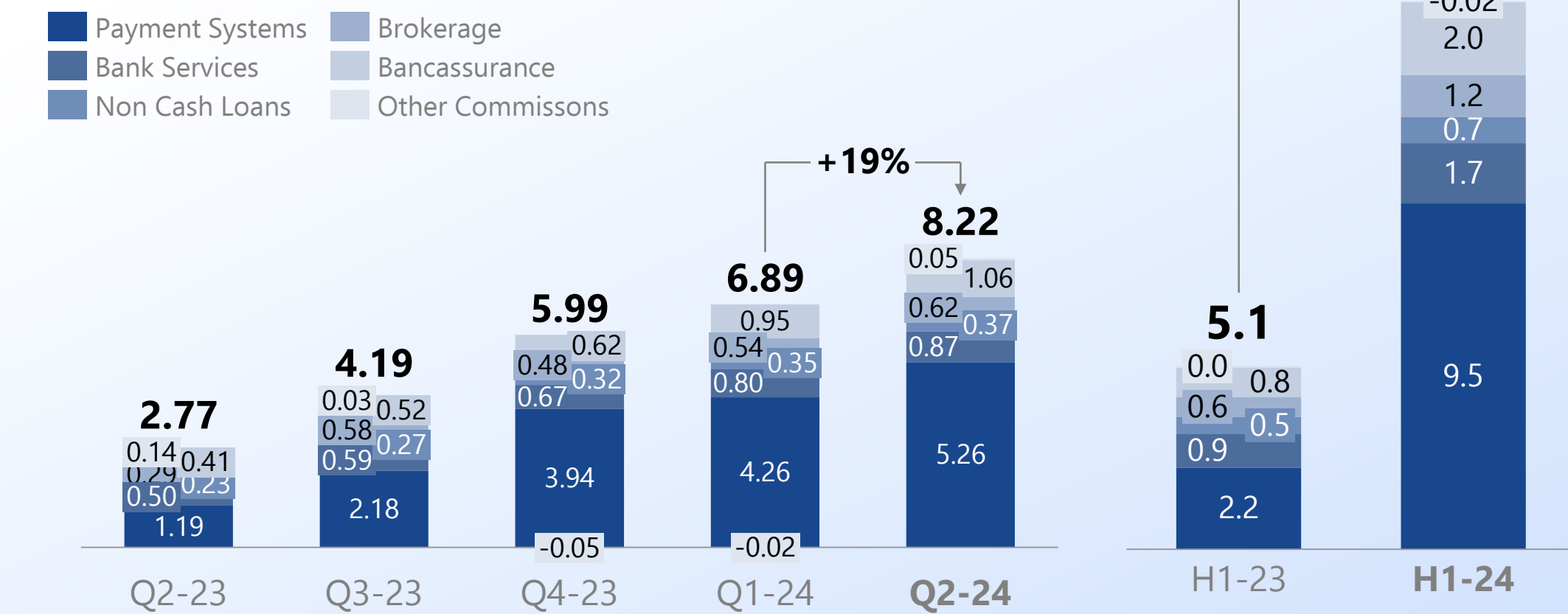
Breakdown of Net Fees and Commissions



QoQ Analysis

- Net fees and commissions grew by **19%**, mainly driven by payment systems fees, brokerage and bankassurance commissions.
- Payment systems fees increased by **23%**.
- Brokerage commissions grew by **14%**.
- Bankassurance commissions recorded **11%** growth.

Net Fees and Commissions Income (TL bn)

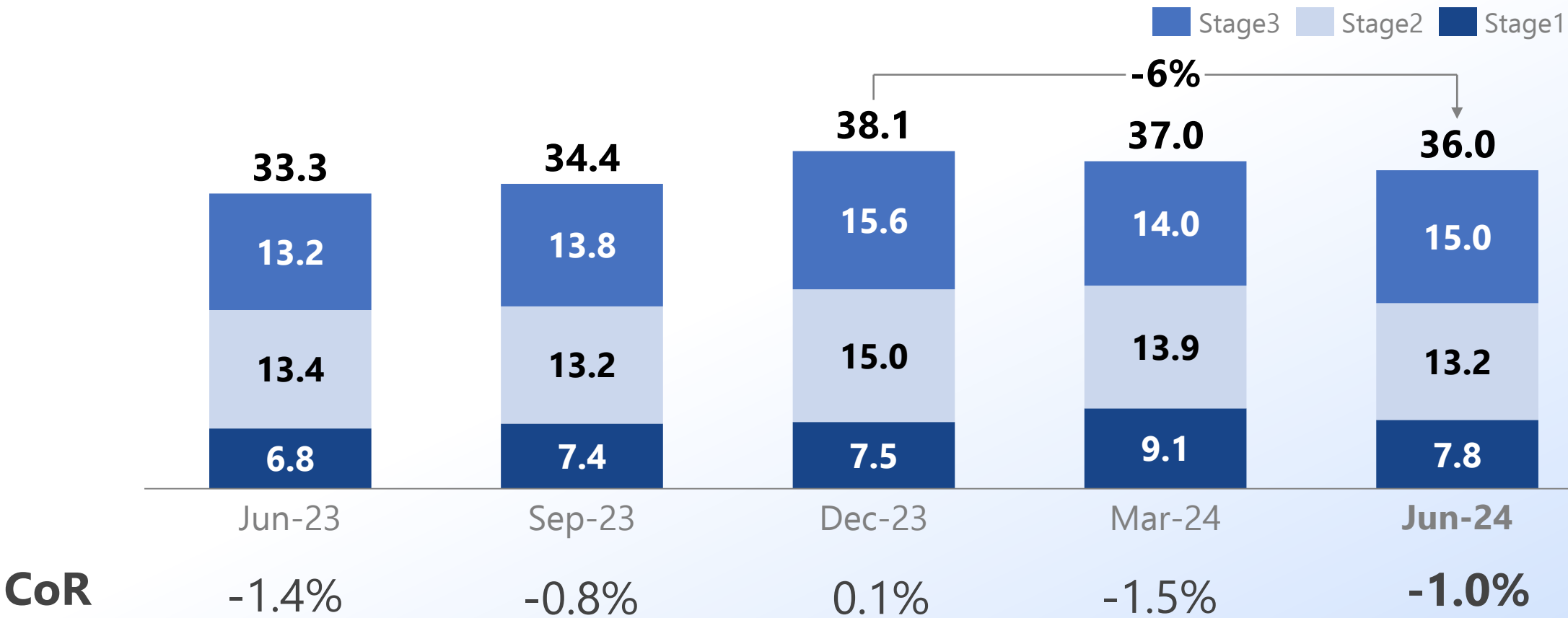


Healthy loan growth with an improvement in Stage 3 portfolio, easing but maintaining a certain level of provisioning

Highlights

- Stage 1 coverage ratio decreased to 1.2% from 1.6% as at previous year.
- Stage 2 coverage ratio increased to 25.1% from 30.1% as at previous year.

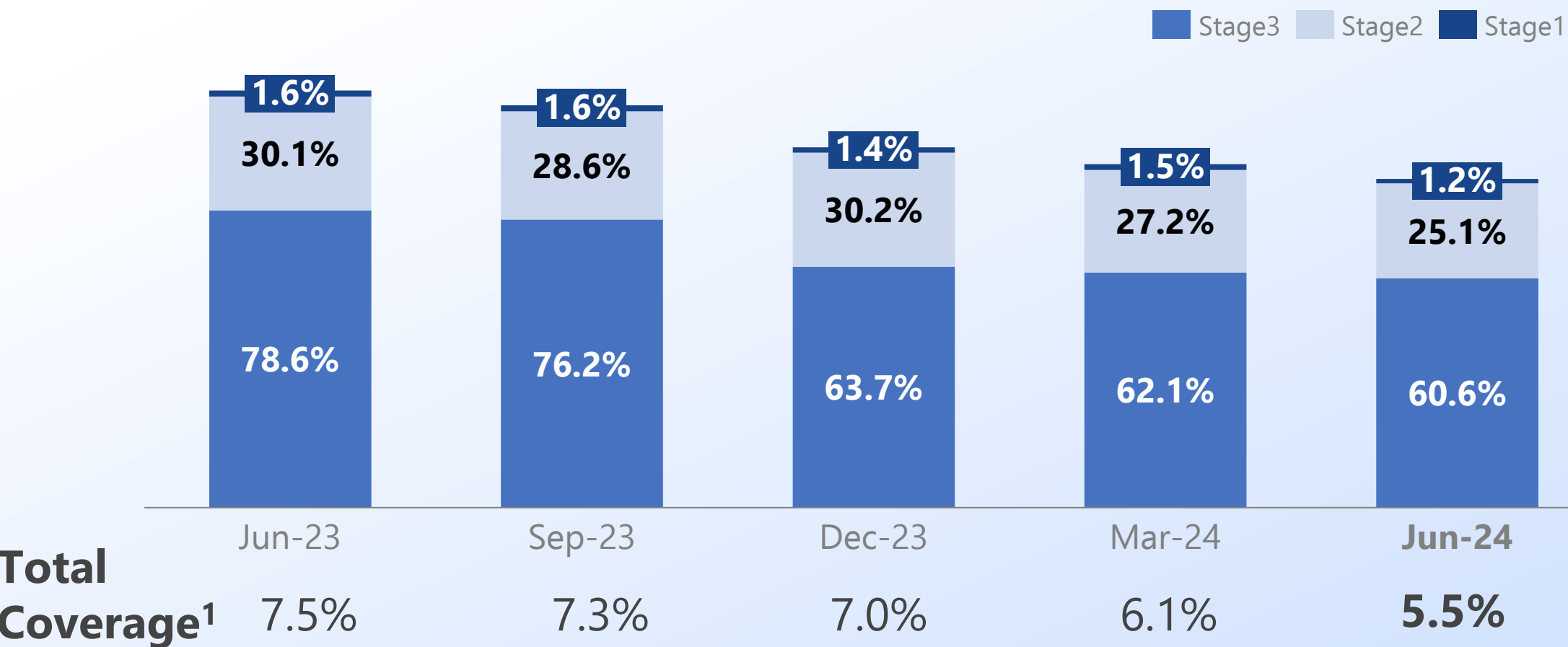
Provisions for Expected Credit Loss (TL bn)



Total Gross Loans

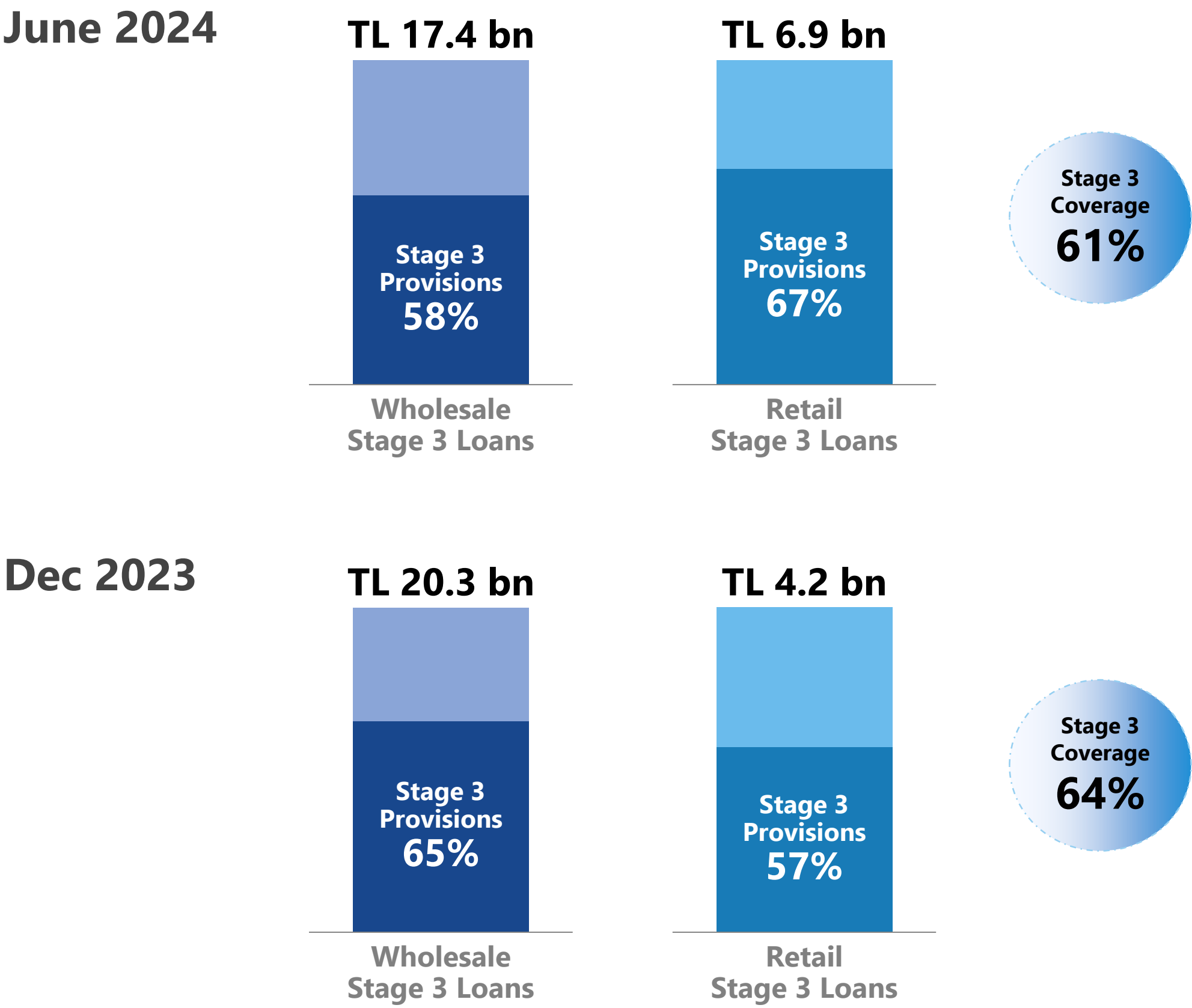


Coverage (%)



¹ Provisions for expected credit loss including non-cash provisions/ Total Loans including factoring and leasing receivables

Strong collection performance and managed NPL generation improved NPL ratio at 3.4%



<i>in TL bn</i>	Jun-24	YoY (%)	YtD (%)	Quarterly trend (last 5 quarters)				
Stage 3 Loans	24.8	+48	+1	16.7	18.2	24.5	22.6	24.8
Stage 3 Provisions	15.0	+14	-4	13.2	13.8	15.6	14.0	15.0
%	Jun-24	YoY (pp)	YtD (pp)	Quarterly trend (last 5 quarters)				
Stage 3 Ratio (bps)	3.4%	+1	-66	3.4%	3.4%	4.0%	3.3%	3.4%
Stage 3 Coverage	60.6%	-18	-3	78.6%	76.2%	63.7%	62.1%	60.6%
Stage 3 Coverage ¹	73.2%	-22	-2.42	95.3%	90.7%	75.7%	75.6%	73.2%
Total NPL Coverage ²	163.5%	-59	-10	222.6%	210.9%	173.2%	182.9%	163.5%

- Stage 3 ratio is 3.4%, improving by 66 bps from 4.0% as at FY-23, due to successful recovery amounts, managed NPL generation and solid loan growth.
- Due to the improvement in NPL portfolio, Stage 3 provisions eased by a lower rate to TL 15.0 bn from TL 15.6 bn as at FY-23.
- Coverage ratios continued to be strong with our prudent provisioning approach; Stage 3 coverage ratio (including non-cash provisions) realized at 73.2%.

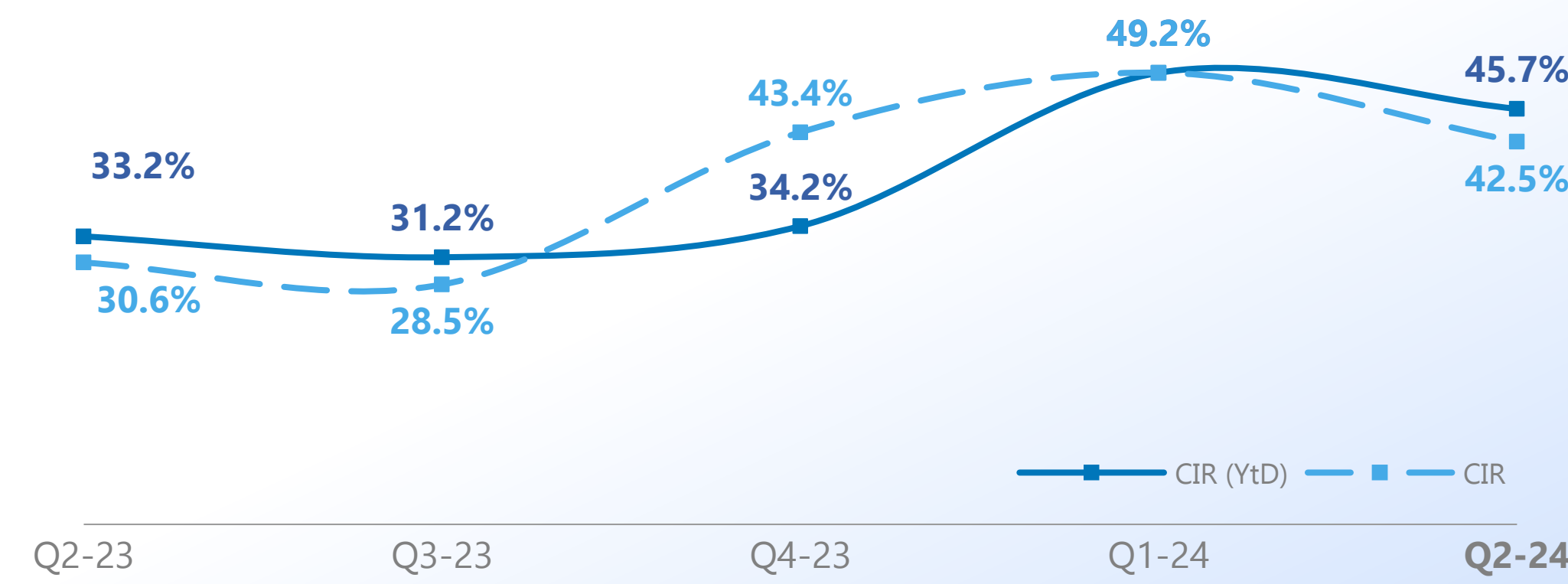
¹ Including non-cash provisions ² Provisions for expected credit loss including non-cash provisions / Stage 3 Loans

Operating Expenses

Highlights

- Operating expenses increased by **101%** in H1-24, as a consequence of high inflation and TL's substantial depreciation
- HR costs went up by **102%** and non-HR cost boosted by **101%**, mainly due to ongoing inflationary environment.
- C/I ratio¹ stood at **45.7%** on ongoing inflationary trends with income performance.

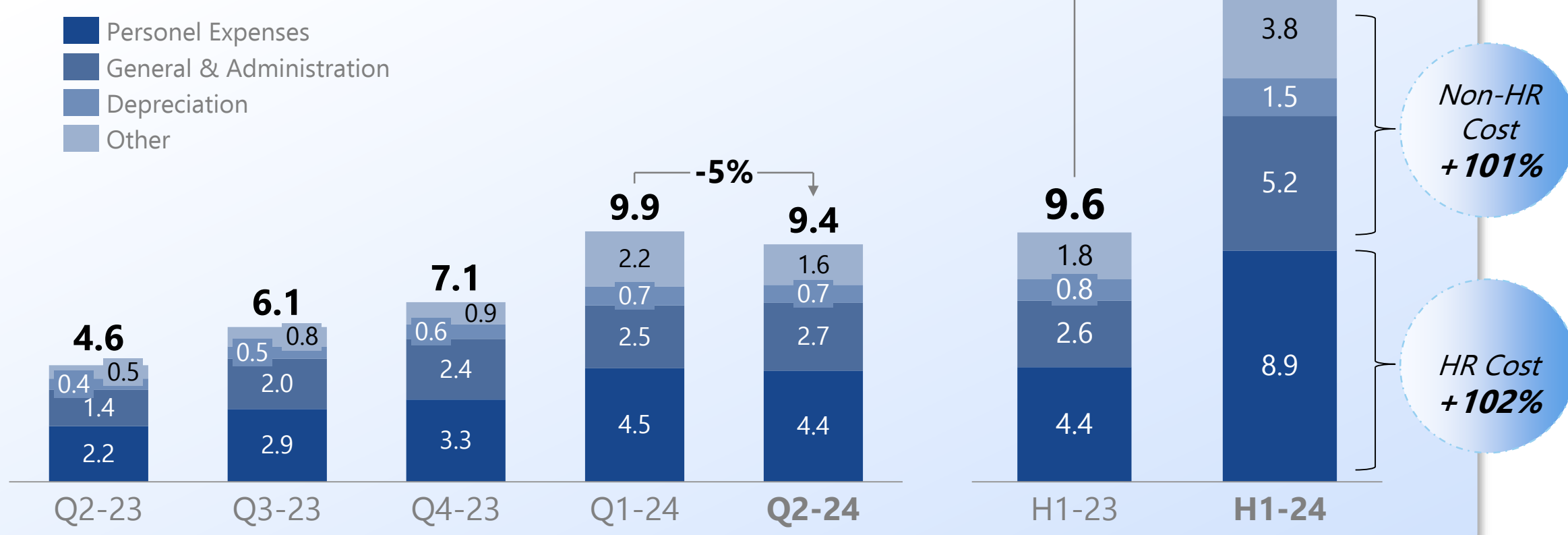
Cost to Income Ratio (%)¹



QoQ Analysis

- Operating expenses declined by **5%**, with **2%** and **8%** decreases in HR and non-HR costs, respectively.
- DenizBank had **13,688 employees** (H1-23: 14,034; -346) on consolidated basis as of June 30th, 2024.
- DenizBank standalone has **644 branches** (H1-23: 651; -7) in Türkiye, Bahrain and Girne, while its subsidiary Deniz AG is operating 14 branches (H1-23: 14) in Germany and Austria.

Operating Expense Composition (TL bn)



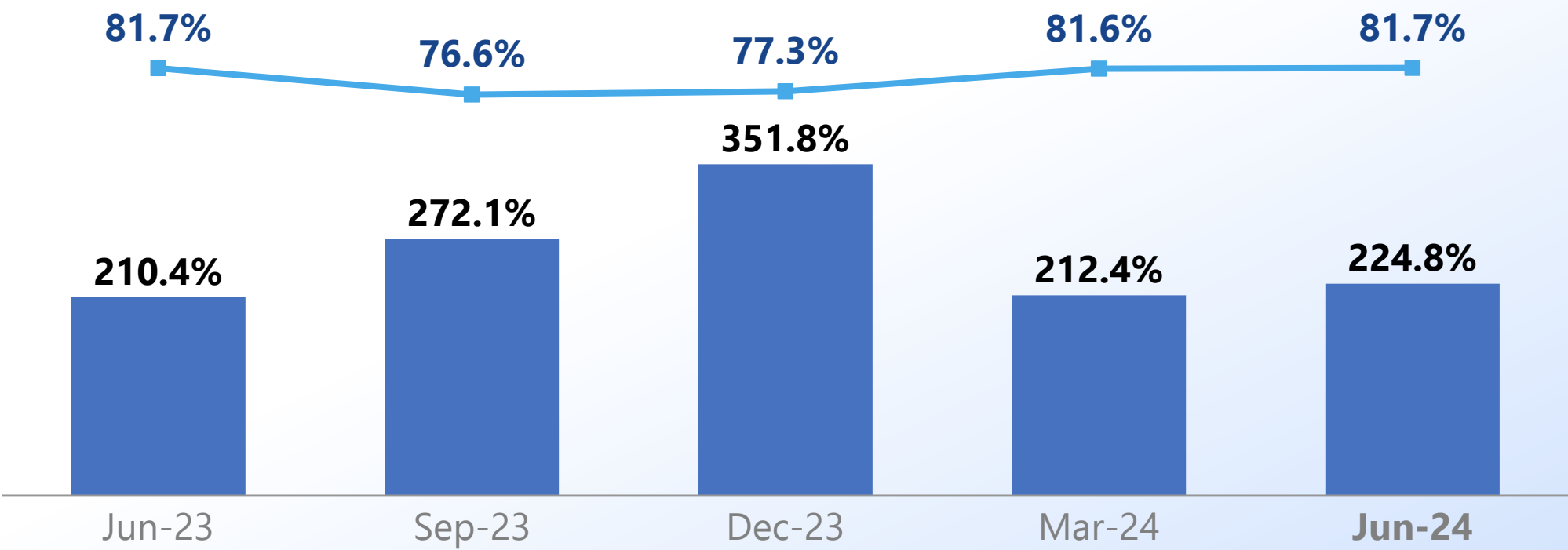
¹ Q2, Q3 and Q4 2023 y-t-d C/I ratios are adjusted; excludes earthquake support

Funding and Liquidity

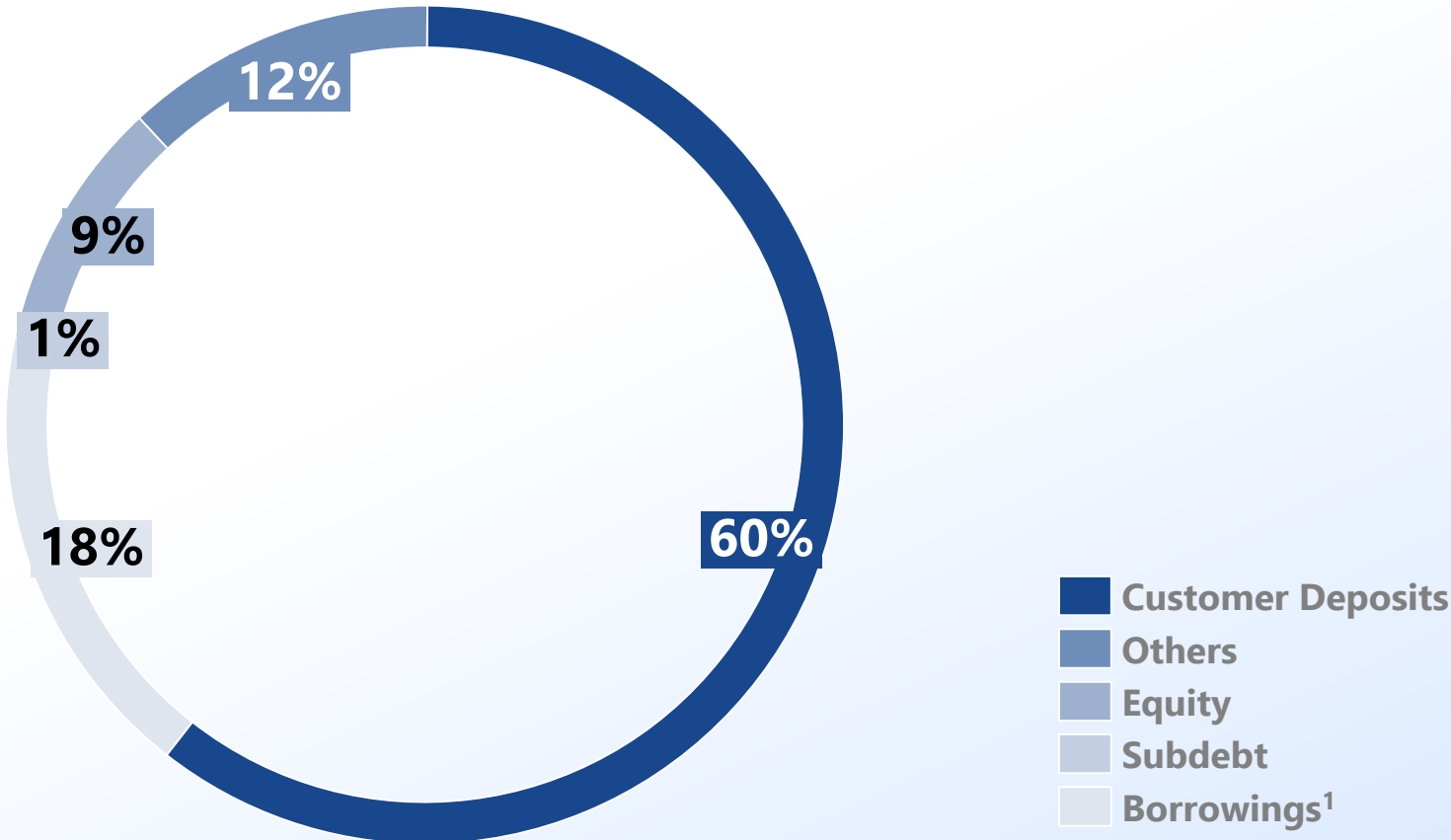
Highlights

- Consolidated LCR of 224.8%, unconsolidated LCR of 212.0% and Consolidated LDR of 81.7% reflect DenizBank's healthy liquidity.
- Liquid assets reached TL 404.1 bn, corresponding to 29% of total assets and 47% of customer deposits.
- As of H1-24, TL 49.2 bn worth of securities with less than 1-year maturity.
- Deposit is the main source of funding and represents 60% of total liabilities.
- Borrowings¹ share in total liabilities of 18%, in line with the sector average.

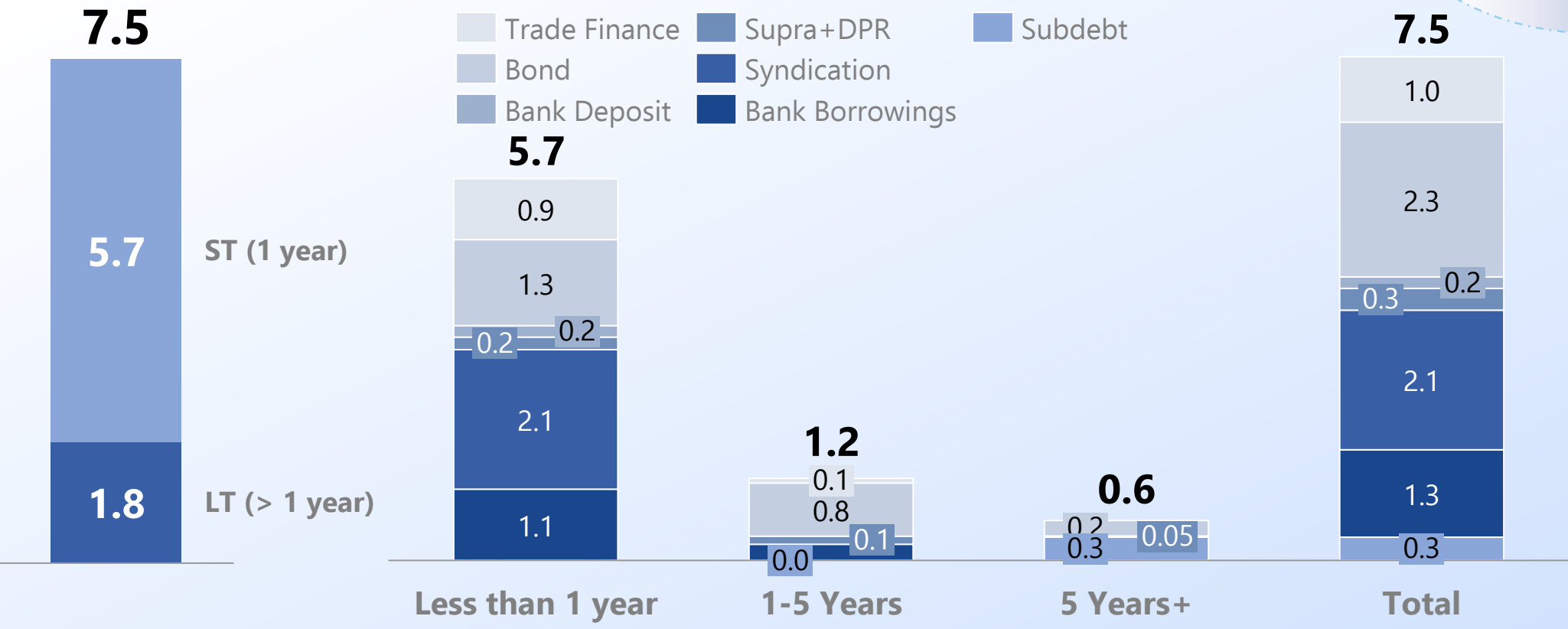
Loan to Deposit and Liquidity Coverage Ratio (%)



Composition of Liabilities



Trend in FX Borrowings by Tenor (USD bn)



FX Liquidity Buffer¹
USD 9.2 bn

¹ Excluding Repo ² FX Liquidity Buffer: FX Cash + FX Money market placements (including Central Banks) + FX reserve requirements + FX unencumbered securities + Swaps

Strategy is to diversify the wholesale funding mix and lengthen the maturity profile

Syndicated Loan Facilities:

- Total size of facilities **USD 2.1 bn eq.**

Jun 2024 Triple Currency Syndicated Loan– **ESG Linked**

- USD 940 mn eq., signed on 12.06.2024
- 178% roll-over ratio, 20 new lenders
- 48 participants from 22 countries

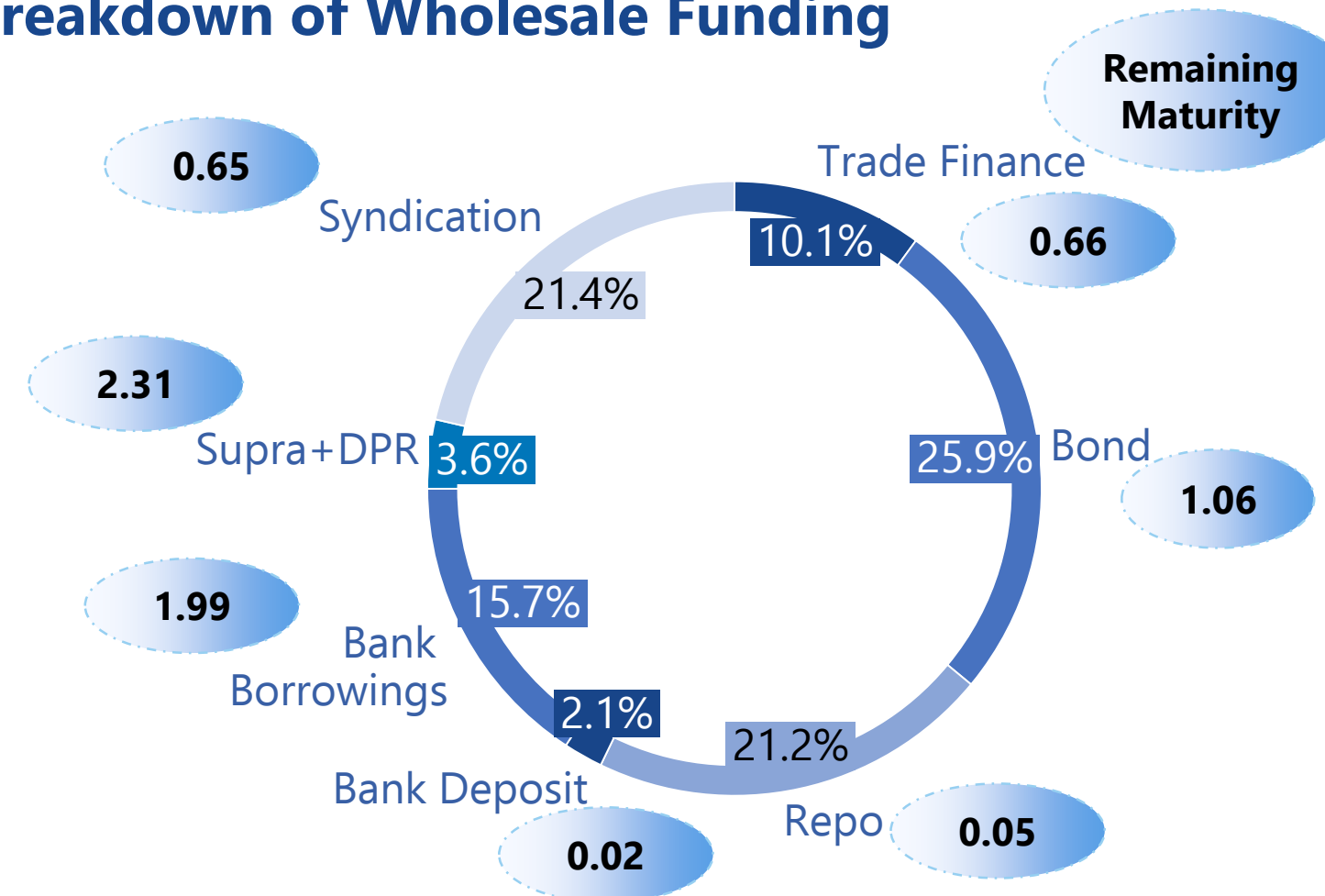
Nov 2023 Dual Currency Syndicated Loan – **ESG Linked**

- USD 845 mn eq., signed on 14.11.2023
- 134% roll over ratio, with 48 participants from 22 countries
- **Highest number of participants of H2-23**

Debut Murabaha Term Financing:

- USD 285 mn eq. signed on 14.09.2023

Breakdown of Wholesale Funding



Debt Capital Markets:

- Outstanding private placements issued under MTN: **USD 1,489 mn**, avg. tenor 13.2 months
- Total programme limit: **USD 5 bn**
 - USD 3 bn Conventional (o/w USD 1 bn for capital)
 - USD 2 bn **Green / Sustainable**
- Programme is updated as of **July 2nd 2024**

DPR Securitization:

Outstanding USD 792 mn

May 2023 Issuance:

- **USD 610 mn eq.**, tenor of up to **7 years** with **12 investors under 8 series**
- **IFC**: USD 125 mn for agri and earthquake disaster relief,
- **EBRD & CTF**: USD 143.2 mn for energy efficiency, women-SME and earthquake disaster relief
- **Proparco**: USD 70 mn for energy efficiency and earthquake disaster relief

Feb 2021 Issuance:

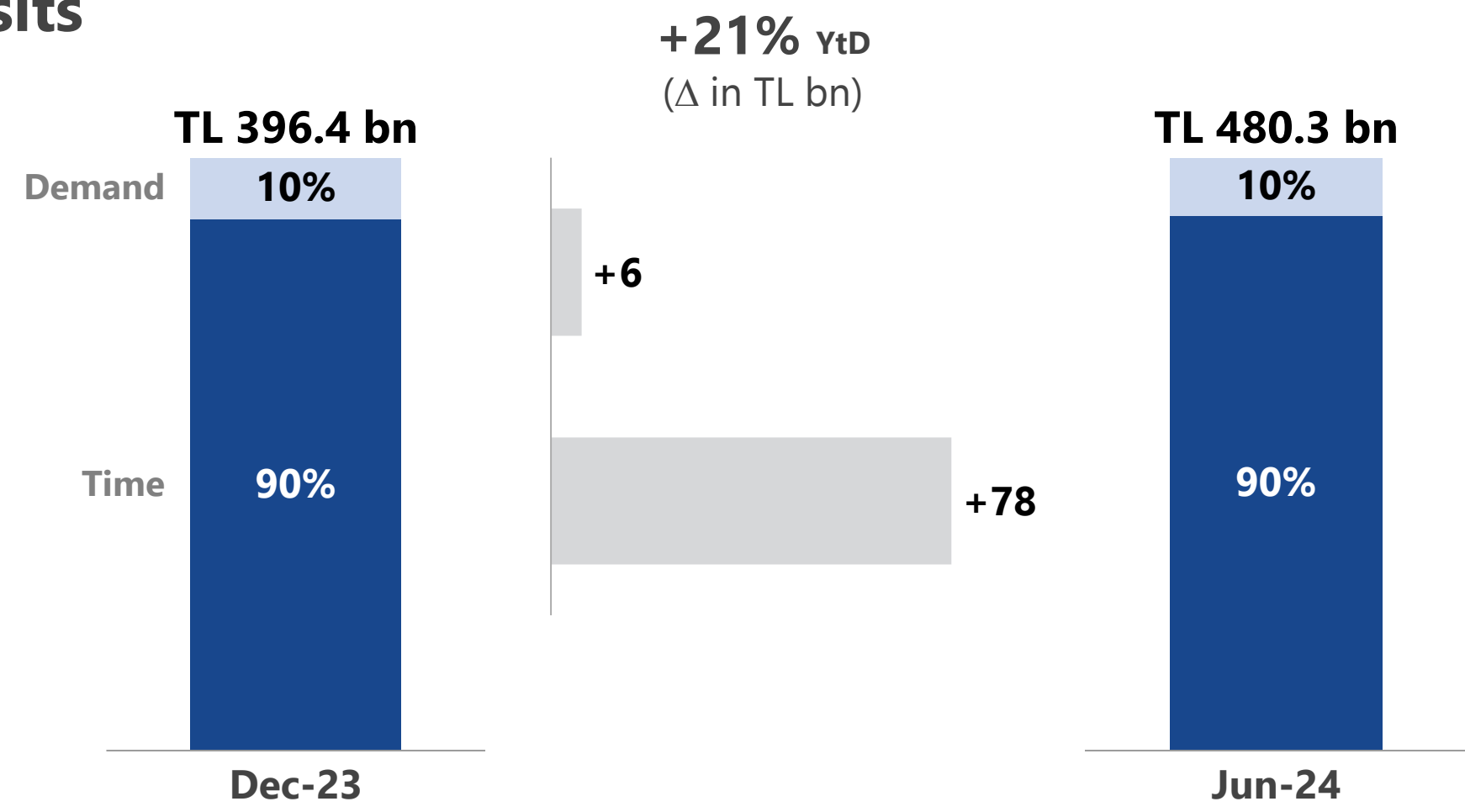
- **USD 435 mn eq.**, tenor up to **7 years** with **13 investors under 9 series**
- **IFC**: USD 150 mn for agri
- **EBRD**: USD 100 mn for energy efficiency and women empowerment
- Recognized by *The Banker Magazine* as the "**Deal of the Year**" and by *Bonds and Loans -Turkey Awards* as the "**Structured Finance Deal of the Year**"

Supranationals:

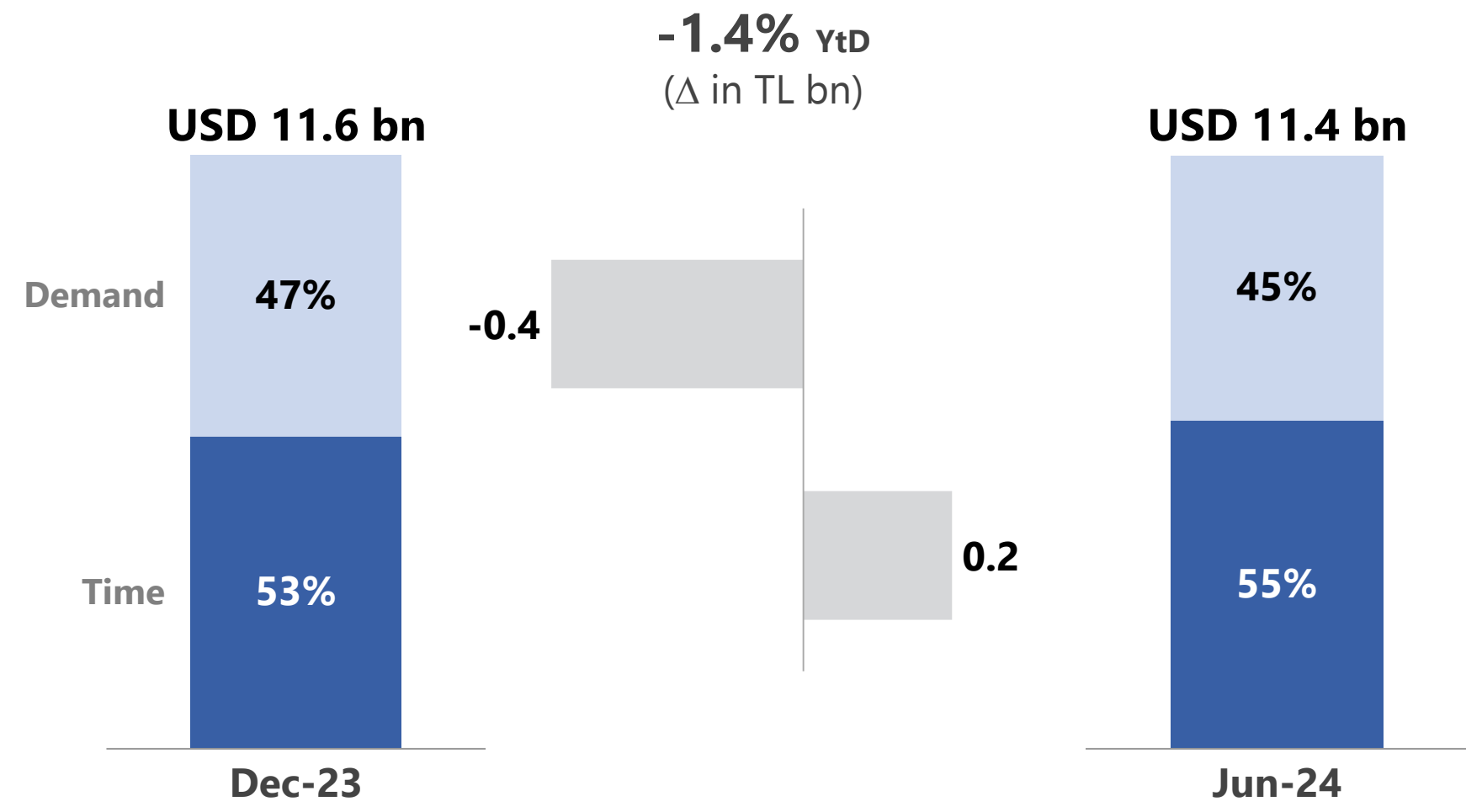
- **USD 1.3 bn** new facilities signed under ENBD ownership
- Maturities differ up to **7 years**
- From **Supranationals & IFIs** such as EBRD, EFSE, IFC, Proparco, GGF, World Bank & IBRD
- **Use of proceeds**: financing SMEs, municipalities, farmers, energy efficiency and renewable energy projects, women empowerment and individuals & companies affected by the earthquake disaster

Management of deposits in TL products compliant with the regulatory framework while canalizing the customers to standard TL deposits

TL Deposits



FX Deposits



<i>in TL bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
TL Deposits	480.3	+77	+21	270.7	322.5	396.4	395.5	480.3
TL Demand	46.9	+28	+15	36.8	40.9	41.0	42.0	46.9
TL Time	433.4	+85	+22	233.9	281.6	355.4	353.5	433.4

<i>in USD bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
FX Deposits	11.4	-1	-1	11.6	11.8	11.6	12.0	11.4
FX Demand ¹	3.9	-12	-8	4.4	4.5	4.2	4.4	3.9
FX Time ¹	1.9	-27	-25	2.6	2.5	2.5	2.4	1.9
Foreign Subsidiaries	5.7	+24	+16	4.6	4.7	4.9	5.3	5.7

%	Jun-24	YoY (bps)	YtD (bps)	Quarterly trend (last 5 quarters)				
LDR	81.7%	+3	+445	80.0%	81.7%	76.6%	77.3%	81.6%

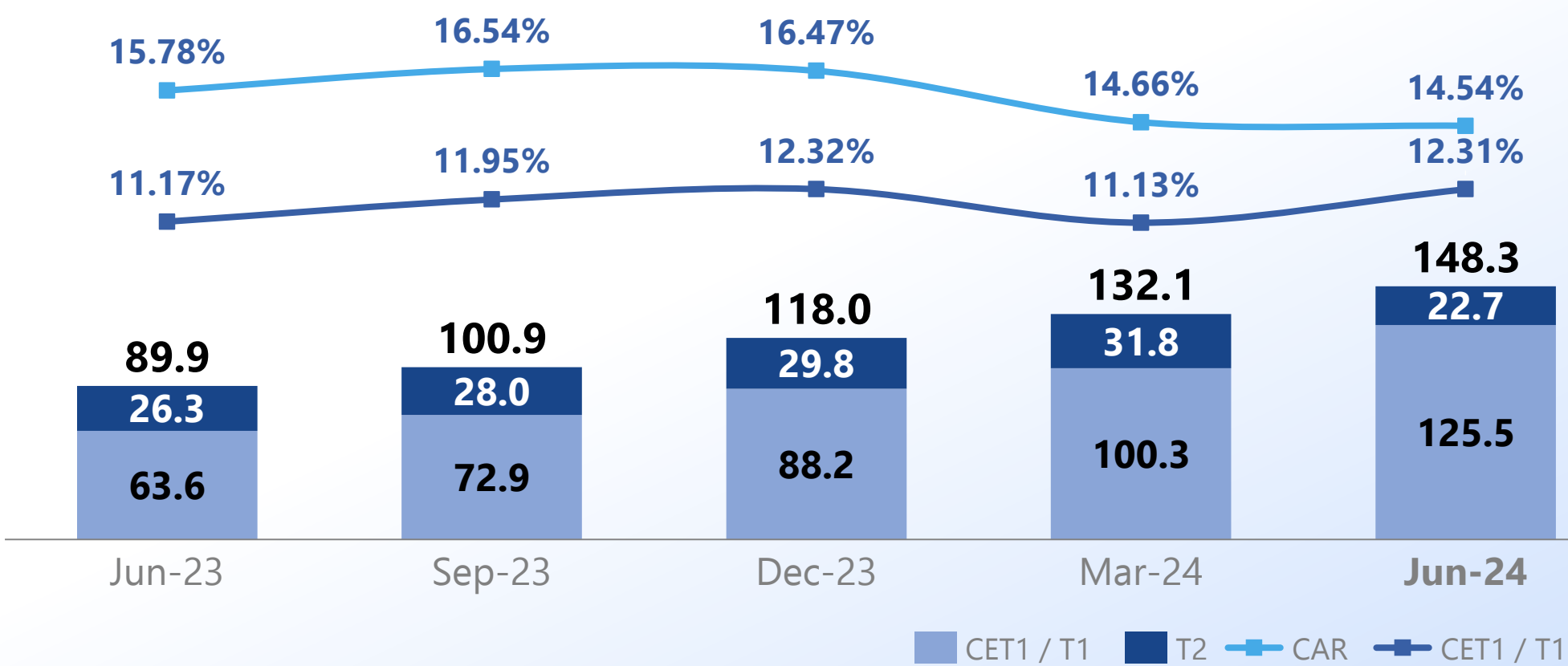
¹ FX Demand and Time Deposits are based on unconsolidated figures

Capital Adequacy

Highlights

- In the second quarter of the year, T1R and CAR kept its strong level of 12.3% and 14.5%, well above the legal limits. In addition to high profit figures, the bank also supports its CET1 and T1 capital to a more robust position with increasing the paid in capital. T1R and CAR changed by +118 and -13 basis points respectively, compared to the first quarter. On y-o-y basis, the change was realized as +114 bps for T1R and -124 bps for CAR. The decrease in CAR on y-o-y basis is mainly due to BRSA's forbearance rule change regarding the FX rate used in CRWA calculation and annual update of operational risk amount.
- BRSA forbearances supported the capital adequacy: has respective positive impacts of 126 bps and 133 bps on T1R and CAR as of June 24.

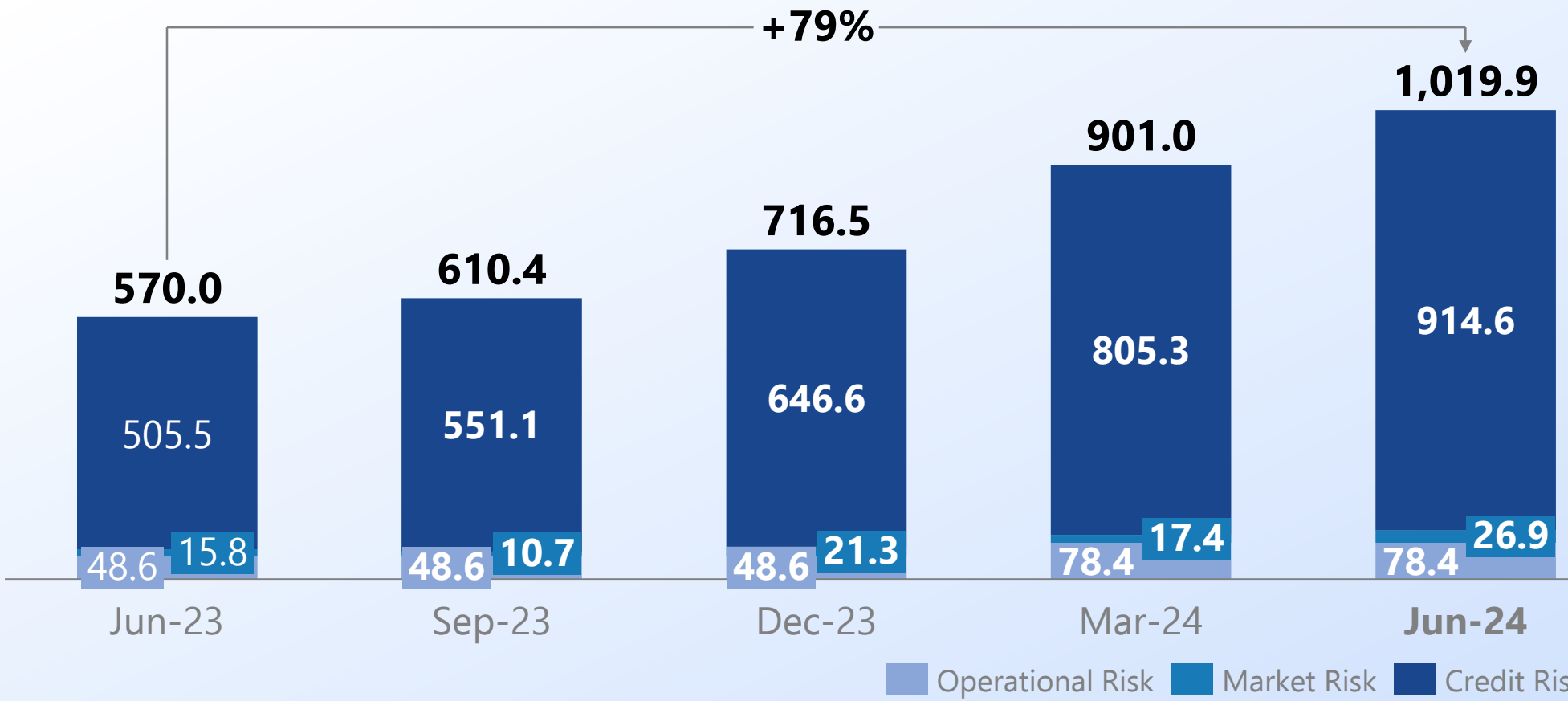
Capitalisation (TL bn)



Capital Movements Table

TL million	CET1 / Tier1	Tier2	TOTAL
Capital as at 31-Dec-2023	88,244	29,757	118,001
Capital Increase	13,943	0	13,943
Net Profit	23,696		23,696
Additional credit risk effect		2,772	2,772
Conversion of subdebt into capital		(10,409)	(10,409)
Change in reserves	(1,879)		(1,879)
Other	1,538	591	2,129
Capital as at 30-June-2024	125,542	22,711	148,253

Risk Weighted Assets (TL bn)



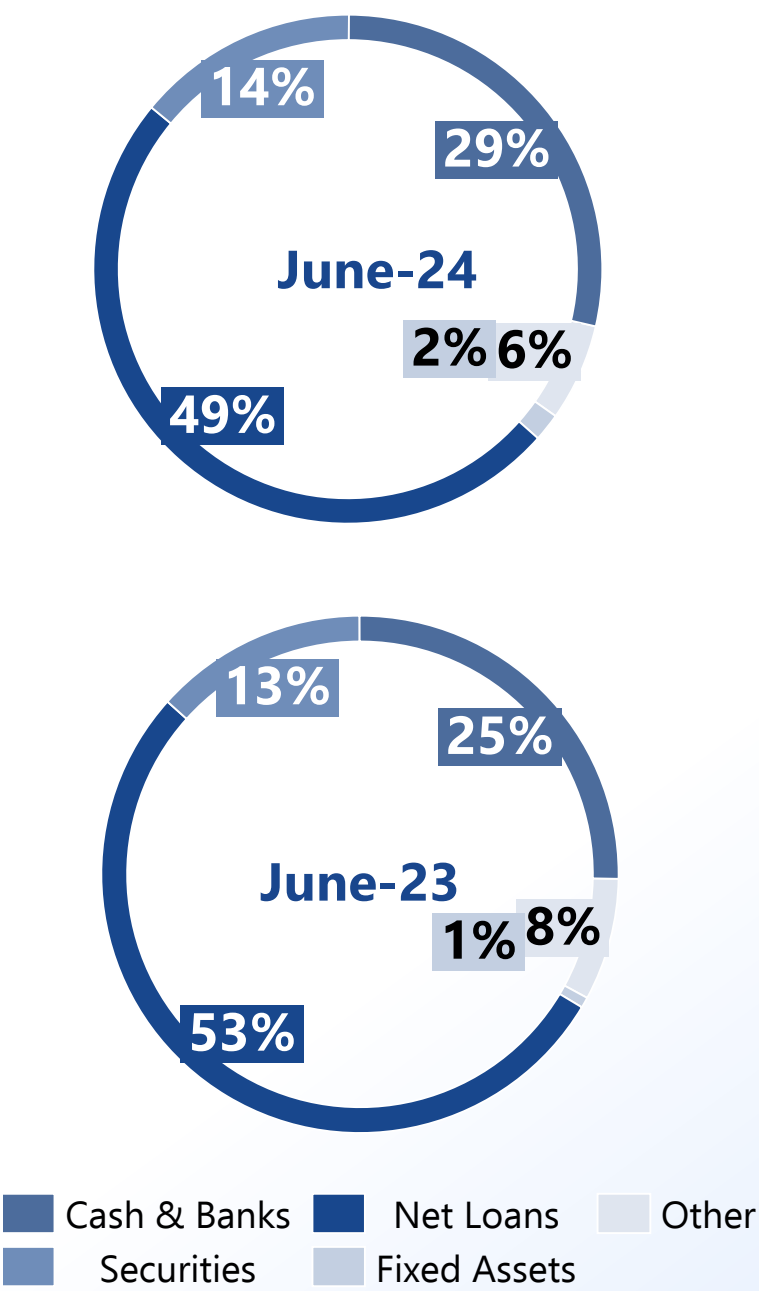
3 > Appendix

Consolidated BRSA balance sheet

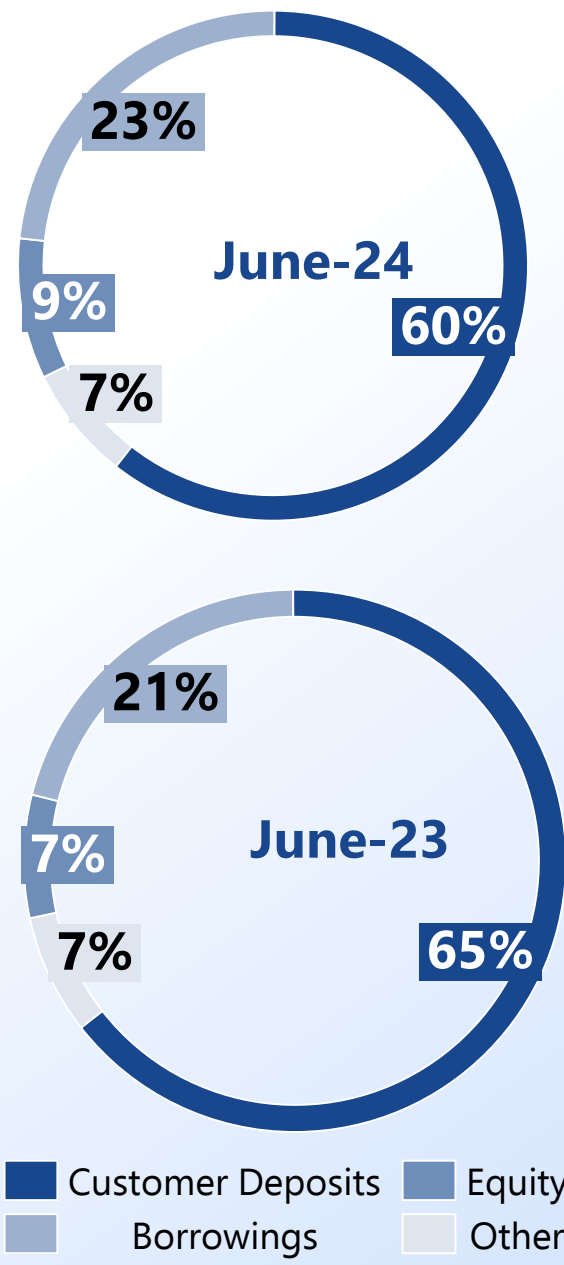
Assets (TL mn)	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Share	?YtD	?YoY
Cash & Banks	222,102	303,005	365,373	368,482	404,067	29%	10.6%	82%
Securities	117,078	130,696	162,180	201,913	199,709	14%	23%	71%
TL	54,376	71,854	80,403	90,203	92,156	6.5%	15%	69%
FX (USD mn)	2,428	2,149	2,778	3,460	3,276	7.6%	18%	34.9%
Net Loans ¹	465,555	493,852	570,040	639,257	699,277	49%	23%	50%
TL	243,224	259,952	309,546	354,807	392,411	28%	27%	61%
FX (USD mn)	8,610	8,544	8,849	8,810	9,348	22%	5.6%	8.6%
Gross Loans ¹	498,901	528,293	608,163	676,236	735,256	52%	21%	47%
TL	259,818	278,126	329,736	376,043	415,410	29%	26%	60%
FX (USD mn)	9,258	9,138	9,458	9,298	9,744	23%	3.0%	5.2%
Loan Loss Provision (Cash)	33,346	34,441	38,123	36,979	35,979	2.5%	-5.6%	8%
Fixed Assets	5,817	7,111	8,795	10,181	25,117	1.8%	186%	332%
Other	67,172	58,899	66,520	79,825	87,591	6.2%	32%	30%
Total Assets	877,724	993,563	1,172,907	1,299,659	1,415,762	100%	21%	61%

Liabilities and Equity (TL mn)	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Share	?YtD	?YoY
Customer Deposits	570,021	644,424	737,884	783,786	855,899	60%	16%	50%
TL	270,729	322,522	396,399	395,516	480,307	34%	21%	77%
FX (USD mn)	11,590	11,758	11,600	12,026	11,442	27%	-1%	-1%
Demand Deposits	194,345	201,401	202,627	222,131	214,560	25%	6%	10%
TL	36,796	40,882	40,958	42,049	46,932	10%	15%	28%
FX (USD mn)	6,101	5,863	5,492	5,578	5,107	45%	-7%	-16.3%
Time Deposits	375,676	443,023	535,258	561,655	641,340	75%	20%	71%
TL	233,933	281,640	355,441	353,466	433,374	90%	22%	85%
FX (USD mn)	5,489	5,895	6,108	6,448	6,335	55%	4%	15%
Borrowings	184,050	205,977	261,406	321,010	331,091	23%	27%	80%
Securities Issued	26,898	29,325	46,495	72,625	82,957	5.9%	78%	208%
Funds Borrowed	92,658	99,401	126,403	129,535	162,446	11%	29%	75%
Repo	35,602	48,481	56,020	84,610	67,670	4.8%	21%	90%
Sub Debt	20,190	21,302	23,067	25,241	11,401	0.8%	-51%	-44%
Bank Deposits	8,703	7,468	9,421	8,999	6,618	0.5%	-30%	-24%
Other	59,295	68,100	83,204	94,593	102,599	7.2%	23%	73%
Equity	64,358	75,062	90,414	100,269	126,173	8.9%	40%	96%
Total Liabilities and Equity	877,724	993,563	1,172,907	1,299,659	1,415,762	100%	21%	61%

Share in Total Assets (%)



Share in Total Liabilities and Equity (%)



Fitch Ratings (08 Apr 2024)	Ratings	Outlook
Long-Term FC IDR	B	Positive
Long-Term FC IDR	B+	Positive
Short-Term FC/LC IDR	B	-
Viability Rating	b-	-
Shareholder Support	b	-
National Long-Term Credit	AA(tur)	Stable

Moody's Ratings (23 July 2024)	Ratings	Outlook
Long-Term FC Bank Deposits	Ba3	Positive
Long-Term LC Bank Deposits	Ba2	Positive
Short-Term FC/LC Bank Deposits	NP	-
Baseline Credit Assessment (BCA)	b2	-
Adjusted BCA	ba2	-

¹Includes leasing and factoring receivables, FX indexed loans are included in FX loans

Consolidated BRSA income statement

Income Statements (All figures are in TL mn)	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	?QoQ	H1-23	H1-24	?YoY
Net Interest Income (incl. Swap Cost)	9,107	12,649	9,380	7,209	9,047	25%	16,408	16,256	-1%
Net Interest Income	8,813	12,703	11,003	9,655	13,110	36%	15,819	22,764	44%
Swap Cost	294	-54	-1,623	-2,446	-4,063	66%	589	-6,509	n.a.
Non-funded Income (excl. Swap Cost)	4,812	8,868	7,026	12,950	13,106	1%	11,453	26,055	127%
Net Fees and Commissions	2,770	4,186	5,991	6,888	8,222	19%	5,051	15,110	199%
Trading and FX Gains/Losses (excl. Swap Cost)	985	3,159	-1,043	4,145	3,165	-24%	3,331	7,310	119%
Other Income	1,056	1,524	2,078	1,917	1,718	-10%	3,072	3,635	18%
Total Operating Income	13,919	21,518	16,406	20,158	22,153	10%	27,861	42,311	52%
Operating Expenses	-4,616	-6,132	-7,121	-9,927	-9,414	-5%	-9,601	-19,341	101%
HR Expenses	-2,205	-2,883	-3,257	-4,499	-4,408	-2%	-4,417	-8,907	102%
Non-HR Expenses	-2,411	-3,249	-3,864	-5,428	-5,007	-8%	-5,184	-10,435	101%
Pre-provision operating profit	9,303	15,386	9,285	10,231	12,738	25%	18,260	22,970	26%
Net expected credit loss	857	-464	-3,219	2,387	834	-65%	3,025	3,221	6%
Stage 1	52	-585	127	-1,247	1,368	n.a.	-1,177	121	n.a.
Stage 2	1,476	683	-774	1,778	719	-60%	2,478	2,497	1%
Stage 3	-671	-561	-2,571	1,855	-1,253	-168%	1,724	602	-65%
Other Provisions	-1,095	-1,350	295	-249	-661	166%	-3,160	-910	-71%
Net Operating Profit	9,065	13,573	6,361	12,369	12,911	4%	18,125	25,280	39%
Tax	-2,423	-4,835	-368	-703	-850	21%	-4,636	-1,553	-66%
Profit/Loss from Disc. Opr.¹	37	-1	-191	0	0	n.a.	41	0	n.a.
Net Profit	6,678	8,737	5,802	11,667	12,061	3%	13,530	23,727	75%

¹ Discontinued operations related to liquidation of Eurodeniz

Consolidated BRSA key financial ratios

Asset Quality	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YoY	?YtD
NPL Ratio	3.4%	3.4%	4.0%	3.3%	3.4%	+0.03 pp	+0.01 pp	-0.7 pp
NPL Coverage	78.6%	76.2%	63.7%	62.1%	60.6%	-1.5 pp	-18 pp	-3.0 pp
Total NPL Coverage ¹	222.6%	210.9%	173.2%	182.9%	163.5%	-19 pp	-59 pp	-9.7 pp
Stage 2 Coverage	30.1%	28.6%	30.2%	27.2%	25.1%	-2.0 pp	-5.0 pp	-5.1 pp
Total Coverage ²	7.5%	7.3%	7.0%	6.1%	5.5%	-0.6 pp	-2.0 pp	-1.5 pp
Cost of Risk ³	-1.4%	-0.8%	0.1%	-1.5%	-1.0%	+0.5 pp	+0.5 pp	-1.1 pp
Profitability - YtD	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	?QoQ	?YoY	?YtD
NIM ⁴ - Quarterly	5.1%	5.9%	3.7%	2.5%	2.9%	+0.4 pp	-2.2 pp	-0.8 pp
NIM ⁴	4.9%	5.3%	4.8%	2.5%	2.7%	+0.2 pp	-2.2 pp	-2.0 pp
NIM	4.7%	5.2%	4.9%	3.4%	3.8%	+0.4 pp	-0.9 pp	-1.1 pp
Cost / Income ⁵	33.2%	31.2%	34.2%	49.2%	45.7%	-3.5 pp	+13 pp	+11.5 pp
RoAA	3.7%	3.7%	3.2%	3.8%	3.7%	-0.1 pp	-0.1 pp	+0.5 pp
RoAE	45.9%	47.0%	40.8%	49.1%	45.1%	-4.0 pp	-0.9 pp	+4.2 pp
Capital	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YoY	?YtD
CET 1 Ratio	11.17%	11.95%	12.32%	11.13%	12.31%	+1.2 pp	+1.15 pp	-0.01 pp
CAR	15.78%	16.54%	16.47%	14.66%	14.54%	-0.1 pp	-1.2 pp	-1.9 pp
Funding and Liquidity	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YoY	?YtD
Loans/ Customer Deposits	81.7%	76.6%	77.3%	81.6%	81.7%	+0.1 pp	+0.03 pp	+4.5 pp
TL Loans/ TL Customer Deposits	89.8%	80.6%	78.1%	89.7%	81.7%	-8.0 pp	-8.1 pp	+3.6 pp
FX Loans/ FX Customer Deposits	74.3%	72.7%	76.3%	73.3%	81.7%	+8.4 pp	+7.4 pp	+5.4 pp
Cust. Deposits / Total Funding	75.6%	75.8%	73.8%	70.9%	72.1%	+1.2 pp	-3.5 pp	-1.7 pp

¹ Provisions for expected credit loss including non-cash loan provisions / NPL

² Provisions for expected credit loss including non-cash loan provisions / Total loans including leasing and factoring receivables

³ Net Expected Credit Loss / Avg. Total Loans

⁴ Swap adjusted

⁵ Q1, Q2, Q3 & Q4 2023 ratios are adjusted; excludes earthquake support

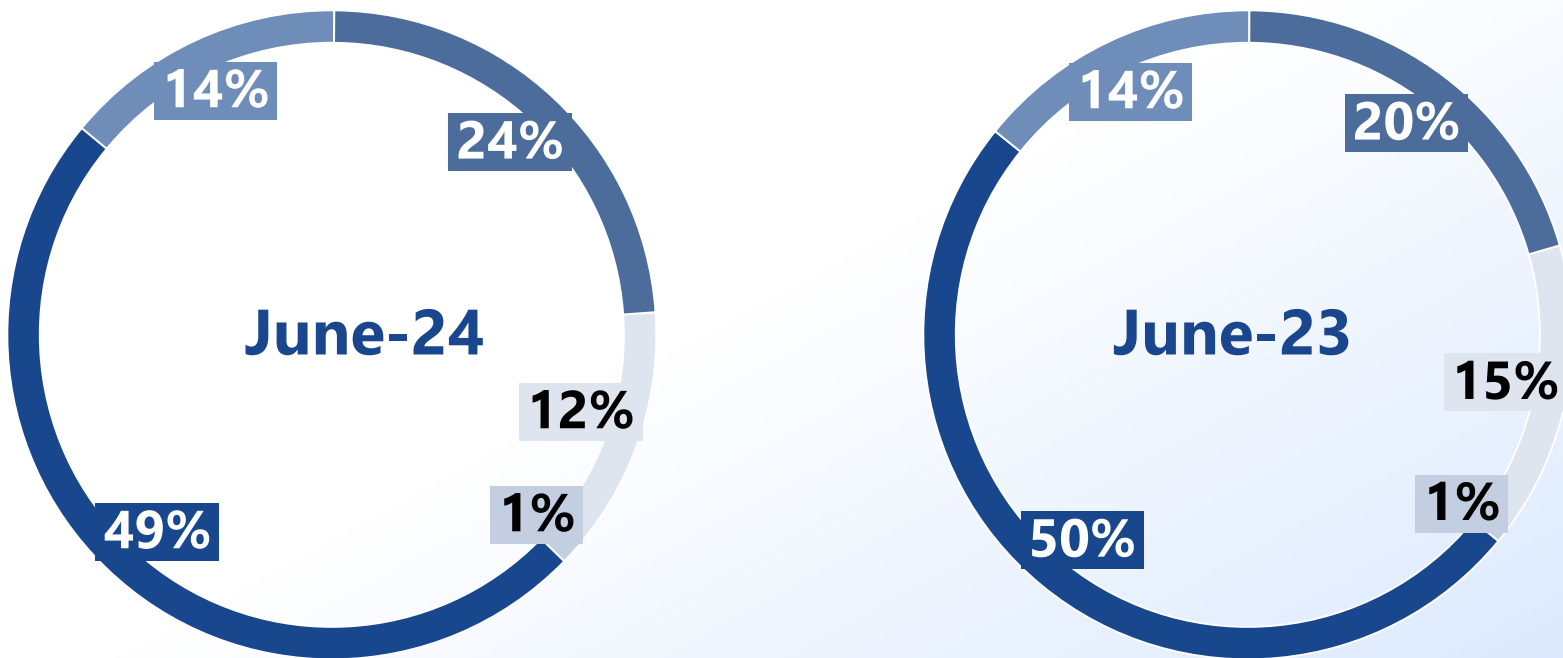
Standalone BRSA balance sheet

Assets (TL mn)	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Share	ΔYtD	ΔYoY
Cash & Banks	152,797	224,509	274,129	264,703	292,139	24%	7%	91%
Securities	106,579	117,734	143,961	176,912	173,631	14%	21%	63%
TL	54,033	69,177	77,958	87,373	88,169	7.2%	13%	63%
FX (USD mn)	2,035	1,774	2,242	2,773	2,603	7.0%	16%	27.9%
Net Loans ¹	371,811	401,377	465,558	534,682	598,606	49%	29%	61%
TL	230,525	246,897	285,287	325,445	365,186	30%	28%	58%
FX (USD mn)	5,471	5,643	6,124	6,481	7,111	19%	16.1%	30.0%
Gross Loans ¹	400,759	431,848	500,458	568,588	631,644	51%	26%	58%
TL	246,702	264,629	304,926	346,146	387,627	32%	27%	57%
FX (USD mn)	5,966	6,108	6,642	6,890	7,434	20%	11.9%	24.6%
Loan Loss Provision	28,948	30,471	34,900	33,906	33,038	2.7%	-5.3%	14%
Fixed Assets	1,711	1,761	2,270	2,697	17,075	1.4%	652%	898%
Other	113,286	107,208	121,792	134,464	147,715	12.0%	21%	30%
Total Assets	746,184	852,589	1,007,709	1,113,457	1,229,166	100%	22%	65%

Liabilities and Equity (TL mn)	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Share	ΔYtD	ΔYoY
Customer Deposits	452,207	515,801	595,073	613,733	670,137	55%	13%	48%
TL	270,763	322,650	396,784	395,866	480,354	39%	21%	77%
FX (USD mn)	7,026	7,055	6,736	6,748	5,781	15%	-14%	-18%
Demand Deposits	150,879	164,524	164,618	183,787	173,993	26%	6%	15%
TL	36,832	40,960	41,229	42,090	46,955	10%	14%	27%
FX (USD mn)	4,416	4,513	4,191	4,389	3,870	67%	-8%	-12.4%
Time Deposits	301,328	351,277	430,455	429,945	496,144	74%	15%	65%
TL	233,931	281,691	355,555	353,776	433,399	90%	22%	85%
FX (USD mn)	2,610	2,542	2,544	2,359	1,911	33%	-25%	-27%
Borrowings	174,435	199,629	245,627	312,694	336,142	27%	37%	93%
Securities Issued	6,448	7,351	20,260	40,111	50,303	4.1%	148%	680%
Funds Borrowed	105,321	117,143	142,407	154,625	193,324	16%	36%	84%
Repo	34,401	45,173	51,974	81,240	66,144	5.4%	27%	92%
Sub Debt	20,190	21,302	23,067	25,241	11,401	0.9%	-51%	-44%
Bank Deposits	8,076	8,660	7,920	11,476	14,971	1.2%	89%	85%
Other	55,611	62,555	77,063	87,240	97,234	7.9%	26%	75%
Equity	63,931	74,604	89,843	99,688	125,654	10.2%	40%	97%
Total Liabilities and Equity	746,184	852,589	1,007,709	1,113,457	1,229,166	100%	22%	65%

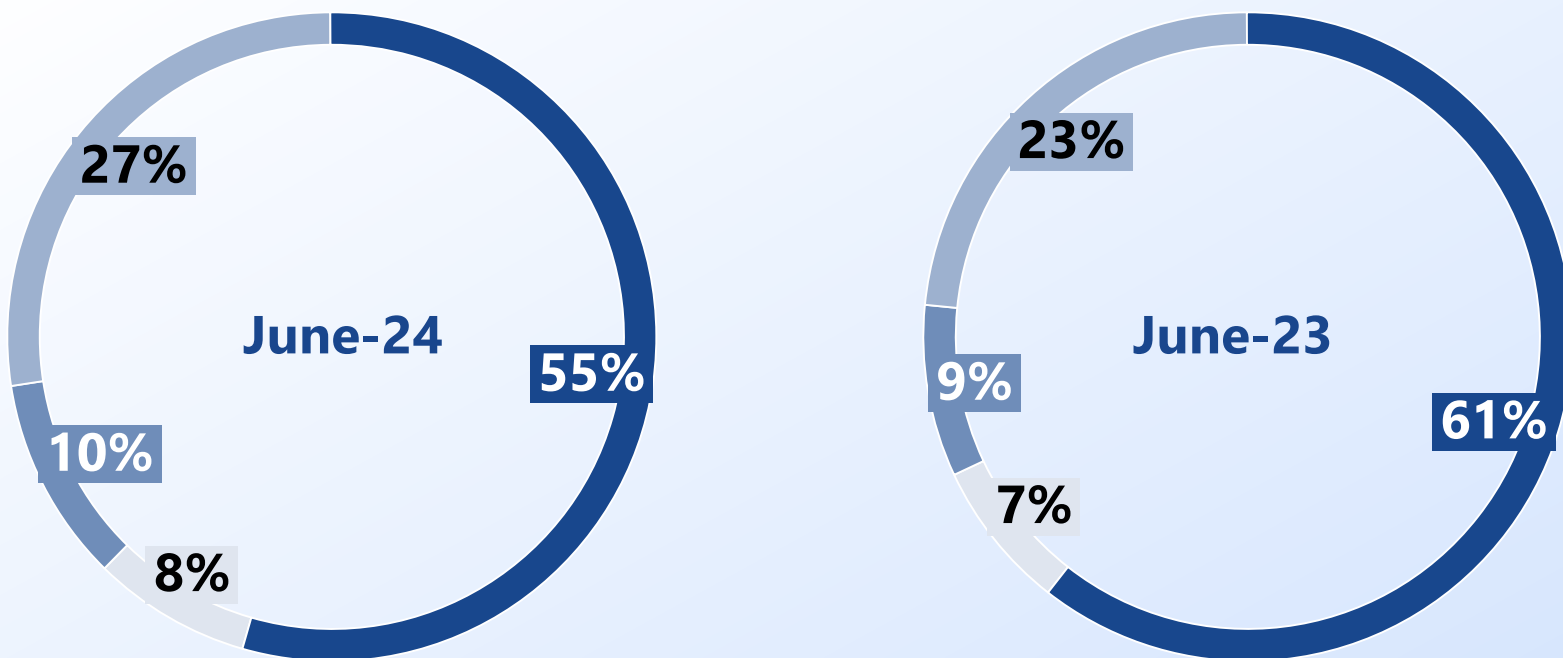
¹ FX indexed loans are included in FX loans

Share in Total Assets (%)



Cash & Banks Securities Net Loans Fixed Assets Other

Share in Total Liabilities and Equity (%)



Customer Deposits Borrowings Equity Other

Standalone BRSA income statement

Income Statements (TL mn)	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	?QoQ	H1-23	H1-24	?YoY
Net Interest Income (incl. Swap Cost)	7,242	10,394	6,770	4,282	6,231	46%	13,147	10,512	-20%
Net Interest Income	6,991	10,473	8,362	6,342	9,500	50%	12,631	15,841	25%
Swap Cost	251	-79	-1,592	-2,060	-3,269	59%	516	-5,329	n.a.
Non-funded Income (excl. Swap Cost)	3,554	7,082	5,171	10,484	11,028	5%	9,381	21,512	129%
Net Fees and Commissions	2,489	3,605	5,517	6,323	7,628	21%	4,505	13,951	210%
Trading and FX Gains/Losses (excl. Swap Cost)	439	2,524	-1,444	3,421	2,454	-28%	2,712	5,875	117%
Other Income	626	953	1,098	739	946	28%	2,164	1,686	-22%
Total Operating Income	10,796	17,475	11,941	14,766	17,259	17%	22,528	32,025	42%
Operating Expenses	-4,138	-5,506	-6,402	-9,109	-8,211	-10%	-8,565	-17,320	102%
HR Expenses	-1,889	-2,478	-2,733	-3,924	-3,802	-3%	-3,790	-7,726	104%
Non-HR Expenses	-2,249	-3,028	-3,669	-5,185	-4,409	-15%	-4,776	-9,594	101%
Pre-provision operating profit	6,657	11,970	5,539	5,657	9,048	60%	13,963	14,705	5%
Net expected credit loss	23	-775	-3,092	2,136	607	-72%	2,065	2,743	33%
Stage 1	-82	-703	215	-1,340	1,168	n.a.	-1,400	-172	-88%
Stage 2	219	568	-923	1,796	521	-71%	1,275	2,318	82%
Stage 3	-114	-640	-2,384	1,679	-1,082	-164%	2,190	597	-73%
Other Provisions	-1,107	-1,346	310	-252	-658	161%	-3,166	-910	-71%
Profit from Inv. under equity method	2,684	2,688	2,577	4,793	3,063	-36%	4,061	6,750	66%
Net Operating Profit	8,257	12,537	5,333	12,334	12,060	-2%	16,922	24,394	44%
Tax	-1,667	-3,819	563	-677	56	-108%	-3,510	-621	-82%
Profit/Loss from Disct. Opr.¹	37	-1	-188			n.a.	41		n.a.
Net Profit	6,627	8,718	5,707	11,658	12,115	4%	13,453	23,773	77%

¹ Discontinued operations related to liquidation of Eurodeniz

Standalone BRSA key financial ratios

Asset Quality	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YtD	?YoY
NPL Ratio	3.7%	4.0%	4.2%	3.4%	3.3%	-0.1 pp	-1.0 pp	-0.4 pp
NPL Coverage	78.8%	75.1%	67.7%	67.2%	66.0%	-1.3 pp	-1.8 pp	-13 pp
Total NPL Coverage¹	219.6%	199.8%	185.0%	198.8%	180.3%	-18 pp	-4.7 pp	-39 pp
Stage 2 Coverage	28.5%	27.7%	30.2%	26.7%	25.0%	-1.7 pp	-5.2 pp	-3.5 pp
Total Coverage²	8.2%	8.0%	7.8%	6.7%	5.9%	-0.8 pp	-1.9 pp	-2.3 pp
Cost of Risk³	-1.2%	-0.5%	0.5%	-1.6%	-1.0%	+0.6 pp	-1.4 pp	+0.2 pp
Profitability - YtD	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	?QoQ	?YtD	?YoY
NIM⁴ - Quarterly	5.1%	6.1%	3.3%	1.9%	2.5%	+0.6 pp	-0.9 pp	-2.6 pp
NIM⁴	5.0%	5.4%	4.7%	1.9%	2.2%	+0.3 pp	-2.6 pp	-2.8 pp
NIM	4.8%	5.3%	4.9%	2.8%	3.3%	+0.5 pp	-1.6 pp	-1.5 pp
Cost / Income⁵	36.5%	34.3%	38.7%	61.7%	54.1%	-7.6 pp	+15 pp	+18 pp
RoAA	4.4%	4.4%	3.7%	4.4%	4.3%	-0.1 pp	+0.5 pp	-0.1 pp
RoAE	45.9%	47.1%	40.8%	49.3%	45.4%	-4.0 pp	+4.6 pp	-0.6 pp
Capital	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YtD	?YoY
CET 1 Ratio	12.09%	12.99%	13.23%	12.04%	13.19%	+1.2 pp	-0.04 pp	+1.1 pp
CAR	16.99%	17.81%	17.20%	15.42%	15.18%	-0.2 pp	-2.0 pp	-1.8 pp
Funding and Liquidity	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	?QoQ	?YtD	?YoY
Loans/ Customer Deposits	82.2%	77.8%	78.2%	87.1%	89.3%	+2.2 pp	+11 pp	+7.1 pp
TL Loans/ TL Customer Deposits	85.1%	76.5%	71.9%	82.2%	76.0%	-6.2 pp	+4.1 pp	-9.1 pp
FX Loans/ FX Customer Deposits	77.9%	80.0%	90.9%	96.0%	123.0%	+27 pp	+32 pp	+45 pp
Cust. Deposits / Total Funding	72.2%	72.1%	70.8%	66.2%	66.6%	+0.4 pp	-4.2 pp	-5.6 pp

¹ Provisions for expected credit loss including non-cash loan provisions / NPL

² Provisions for expected credit loss including non-cash loan provisions / Total loans including leasing and factoring receivables

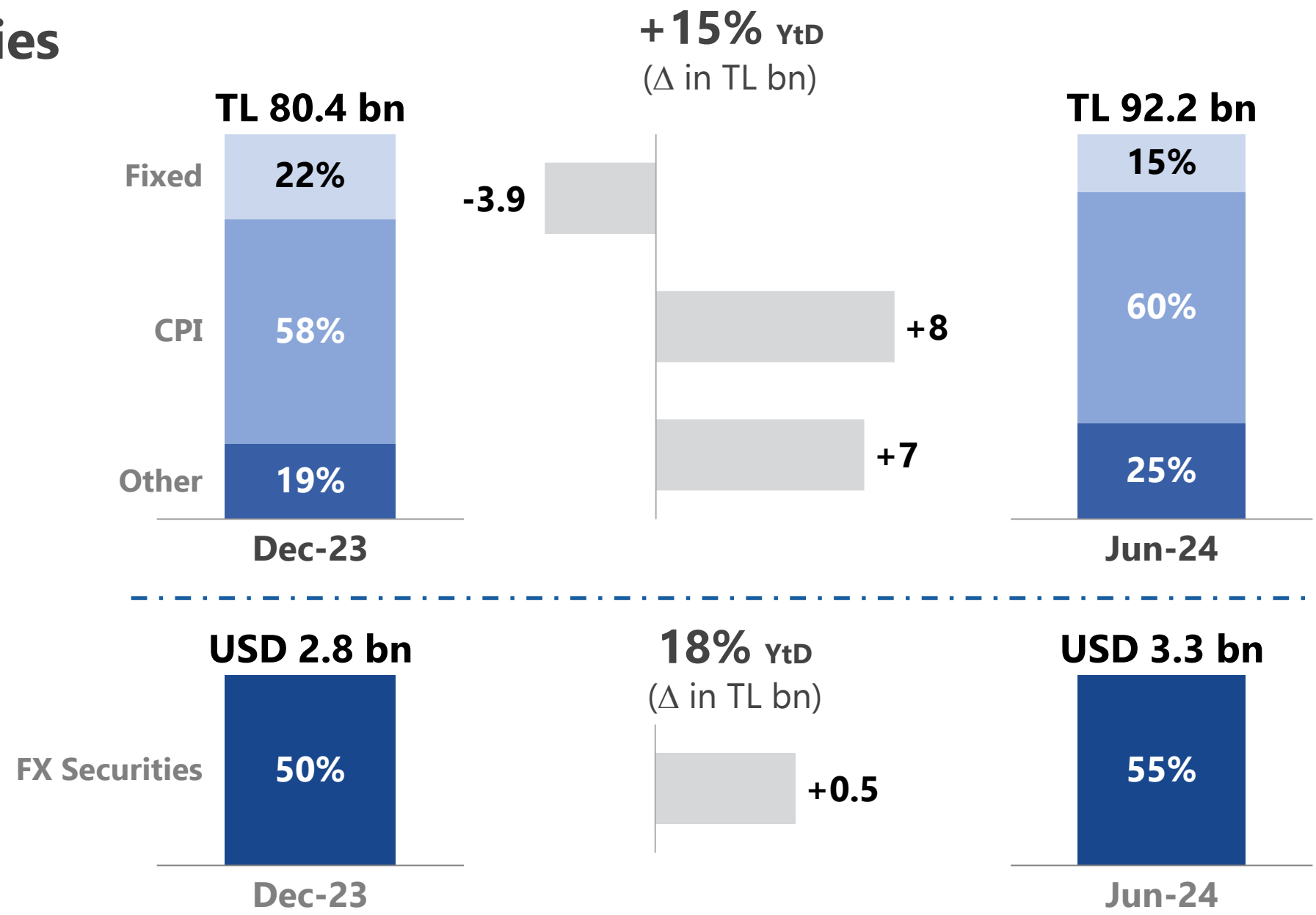
³ Net Expected Credit Loss / Avg. Total Loans

⁴ Swap adjusted

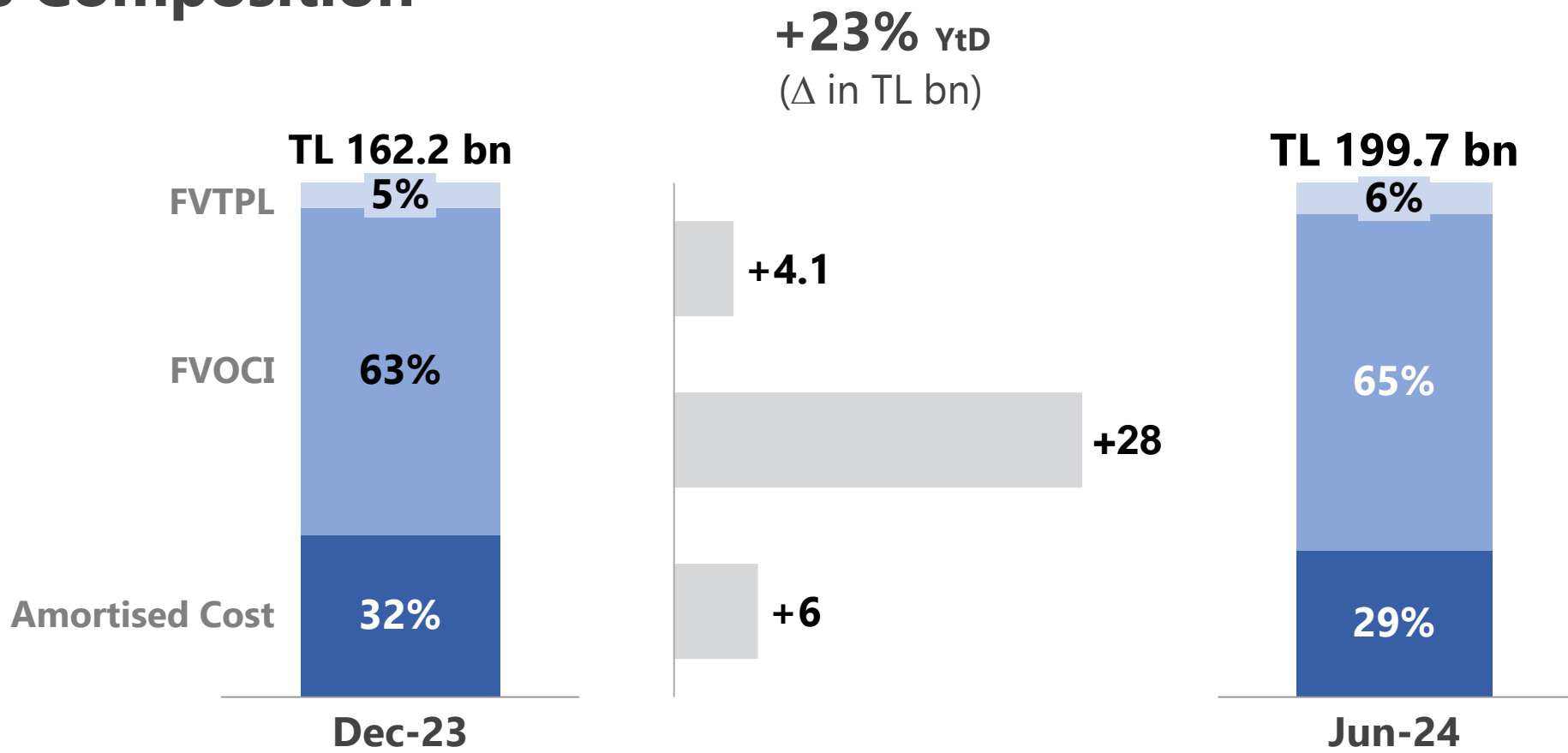
⁵ Q1, Q2, Q3 and Q4 2023 ratios are adjusted; excludes earthquake support

Securities share in total assets 14.1%

TL Securities



Securities Composition



<i>in TL bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
Securities	199.7	+71	+23	117.1	130.7	162.2	201.9	199.7
TL Securities	92.2	+69	+15	54.4	71.9	80.4	90.2	92.2
Fixed	13.8	+22	-22	11.4	16.3	17.7	17.2	13.8
CPI	55.4	+58	+18	35.1	43.8	47.0	51.0	55.4
Other	23.0	+189	+47	7.9	11.7	15.7	22.1	23.0

<i>in USD bn</i>	Jun-24	YoY%	YtD%	Quarterly trend (last 5 quarters)				
FX Securities	3.3	+35	+18	2.4	2.1	2.8	3.5	3.3

%	Jun-24	YoY (bps)	YtD (bps)	Quarterly trend (last 5 quarters)				
Securities to Total Assets	14.1%	+77	+28	13.3%	13.2%	13.8%	15.5%	14.1%

DenizBank Sustainability Vision: Facilitating Sustainability Transformation with Innovative Finance: *A Bank for All and Beyond*



2023 ACCOMPLISHMENTS



2024 PROGRESS



2024 TARGETS



"**Calculated and Verified**" DenizBank's "**GHG Emissions**"

Reported to "**CDP**" on "**Climate Change**" and "**Water Security**"

Invested in "**ERGUVAN**", a climate action platform, through "**Deniz Ventures**"

Conducted "**Gap, Stakeholder and Materiality Analyses**"

Became the "**First Turkish Bank**" to be a member of "**PCAF**"

Established "**Sustainable Finance Framework**"

Published "**Sustainability Report**" in compliance with "**GRI Standards**"

Organized "**12 panels**" with **17** different **counterparties** in "**COP28**"

Published first "**Integrated Annual Report**"

Appointed a "**Sustainability Champion**" under each department

Assigning "**ESG-Related KPI's**" to Executive Vice Presidents

Assessing **all loans** from an **E&S** perspective **except retail**

Implementing "**Zero Waste Management System**" to **HQ** and **all Branches**

Calculation of financed emissions with "**PCAF methodology**"

"**IT development**" to flag **Green** and **Social** loans in system

Structuring DenizBank's "**Green and Social Asset Register**"

Integrating "**Climate Risks and Opportunities**" to DenizBank's business processes

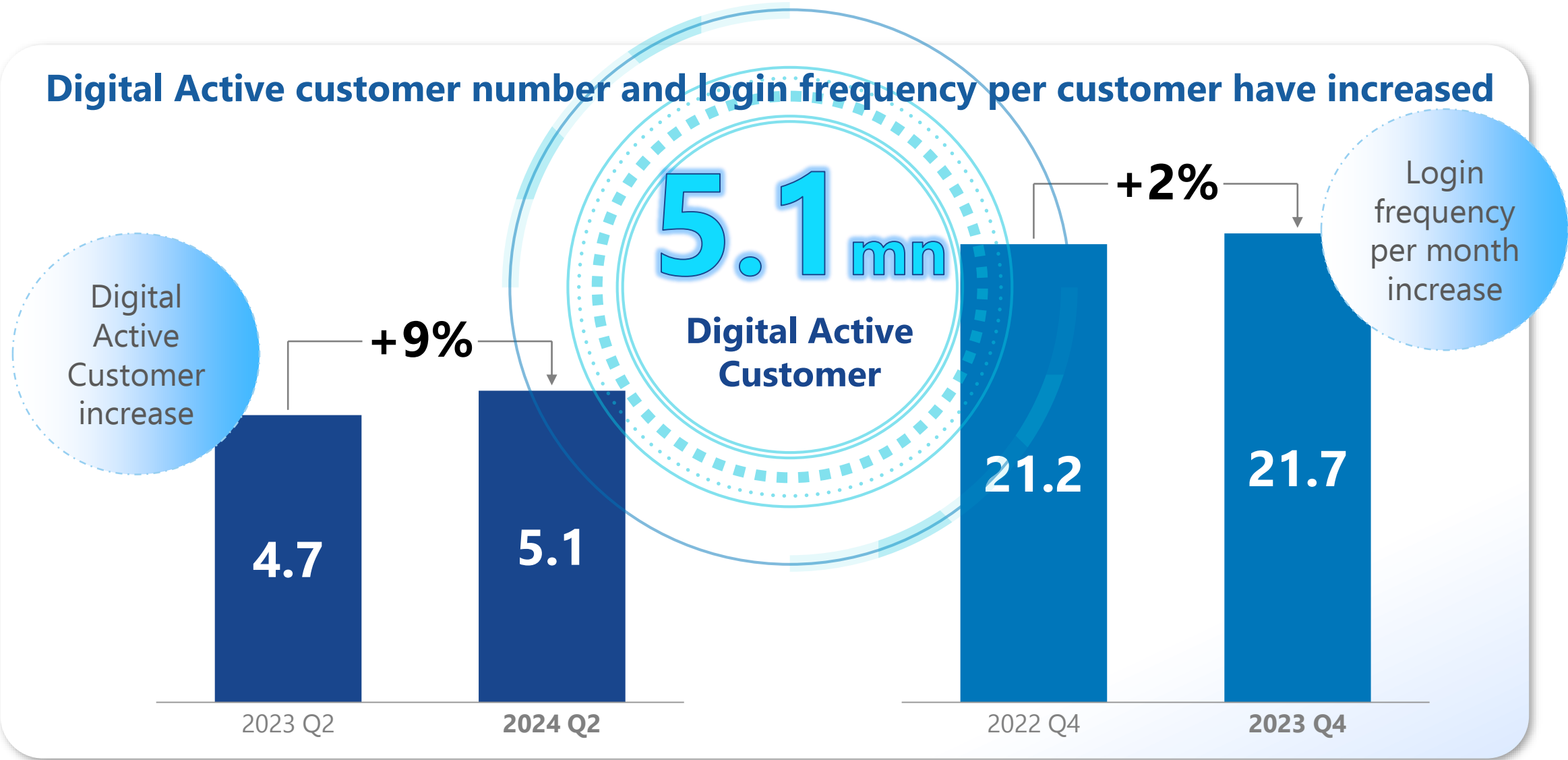
Publishing DenizBank's first "**UN Global Compact Communication on Progress**"

Developing "**Sustainable Finance Products**"

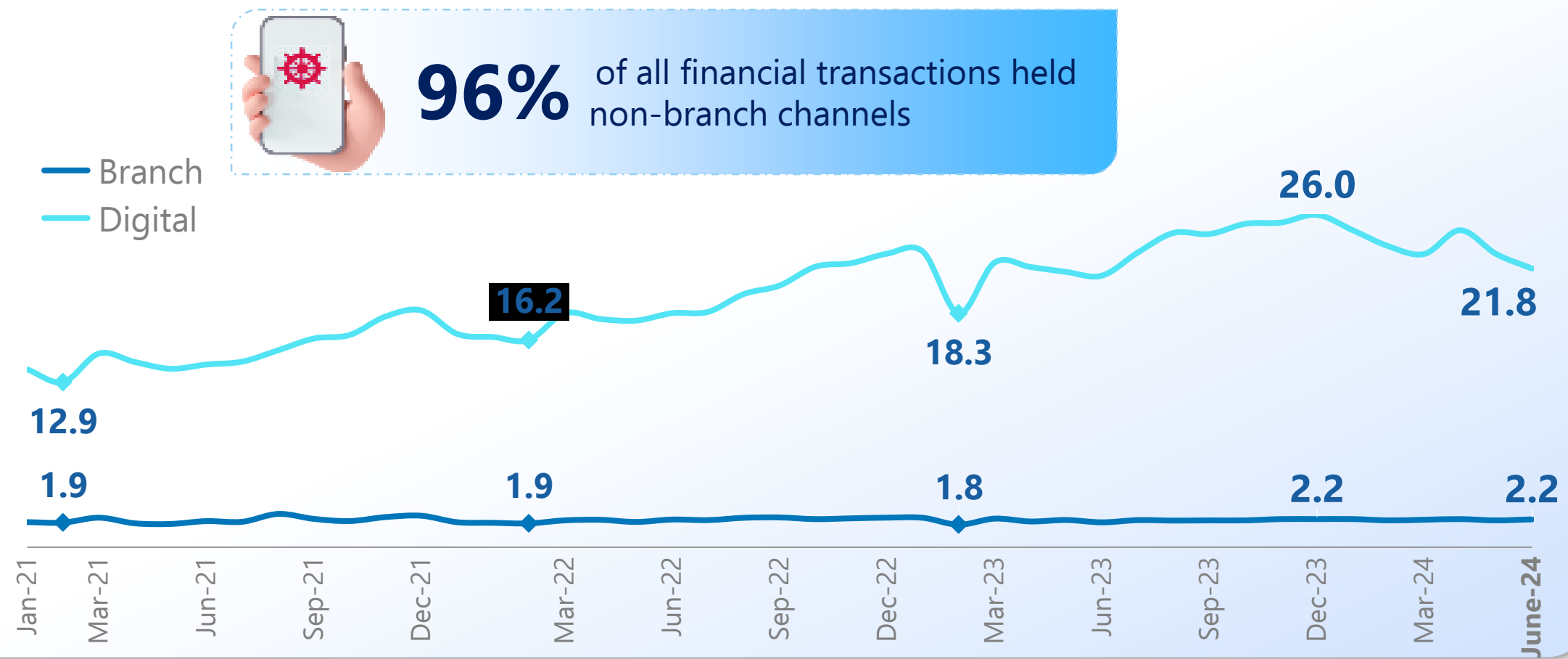
Developing "**Roadmap**" for "**Decarbonization Strategy**"

The journey to create efficiency by migrating services and everyday banking to digital now turned into sales driven digital experiences

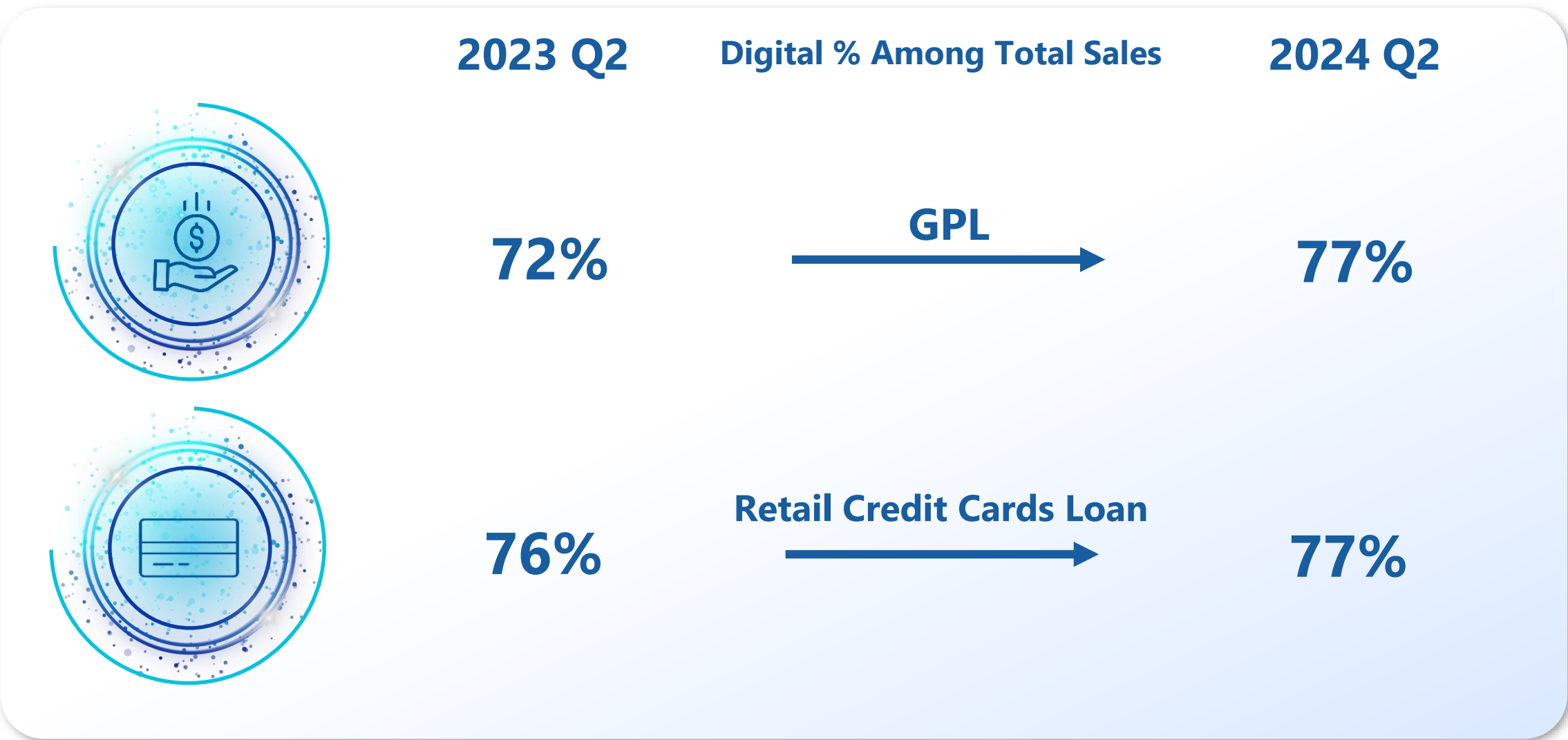
Digital Active Customer



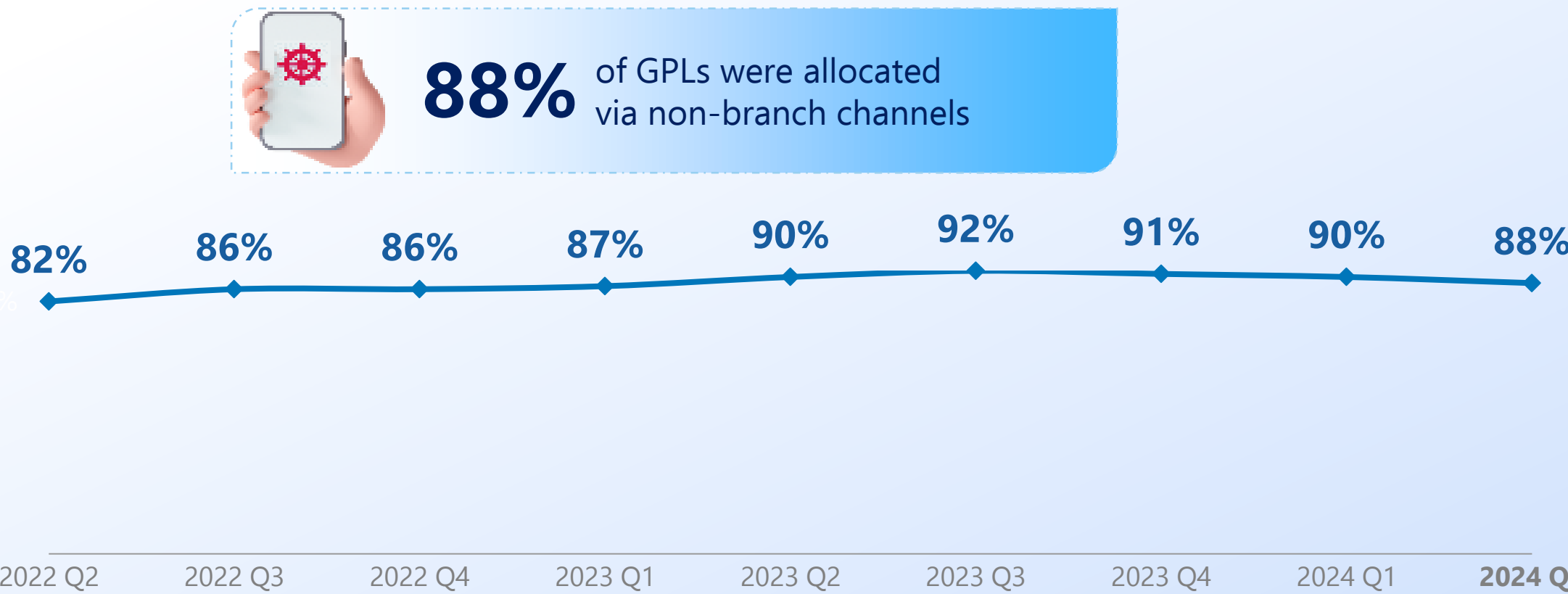
Monthly Financial Transactions (mn #)



Digital Sales



GPLs¹ via non-branch channels



¹ GPLs and card loans are included

FitchRatings

Fitch Ratings (08 Apr 2024)	Ratings	Outlook
Long-Term Issuer Default	B	Positive
Short-Term Issuer Default	B	-
Long-Term LC Issuer Default	B+	Positive
Short-Term LC Issuer Default	B	-
Viability Rating	b	-
Shareholder Support	b	-
National Long-Term Credit	AA(tur)	Stable

MOODY'S

Moody's Ratings (23 July 2024)	Ratings	Outlook
Long-Term FC Bank Deposits	Ba3	Positive
Long-Term LC Bank Deposits	Ba2	Positive
Short-Term FC Bank Deposits	NP	-
Short-Term LC Bank Deposits	NP	-
Baseline Credit Assessment	b2	-
Adjusted Baseline Credit Assessment	ba2	-
Long-Term FC Counterparty Risk Rating	Ba3	
Long-Term LC Counterparty Risk Rating	Ba2	-

“CREATE
OPPORTUNITIES
TO PROSPER”

100
MILLÎ MÜCADELE’İN YÜZÜNCÜ YILI
Sözlerinin izinde

Get in touch.

INVESTOR RELATIONS



DenizBank A.Ş. Head Office
Buyukdere Cad. No:141 PO Box 34394
Istanbul, TURKEY



investorrelations@denizbank.com



Tel: +90 212 348 20 20

For visiting our website, please follow the QR code:



ENBD

İlerisi Deniz ›

DenizBank

